| | 1998 O&M Budget | HI | R/CEO:1100/ | /1200 | CFO: 1300 | | | CIO: 1400 | | | COO: 1500 | | |
|----|---|-----|-------------|----------|-----------|---------|-----------|-----------|----------|-----------|-----------|----------|----------|
| | | | | % | | | % | | | % | | | % |
| 1 | Salaries and Benefits | \$ | 4,311 | 47% | \$ | 1,401 | 29% | \$ | 4,367 | 9% | \$ | 17,355 | 74% |
| 2 | Building, Lease & Facility Costs | | 3,436 | 37% | | - | 0% | | 12 | 0% | | - | 0% |
| 3 | Insurance | | - | 0% | | 550 | 11% | | - | 0% | | - | 0% |
| 4 | Third Party Vendor Contracts | | 38 | 0% | | - | 0% | | 42,470 | 83% | | 772 | 3% |
| 5 | Professional & Consulting Services | | 350 | 4% | | 311 | 6% | | 2,323 | 5% | | 2,315 | 10% |
| 6 | Audit, Legal & Regulatory | | - | 0% | | 800 | 17% | | - | 0% | | - | 0% |
| 7 | Training and Travel | | 291 | 3% | | 95 | 2% | | 425 | 1% | | 1,800 | 8% |
| 8 | Miscellaneous | | 143 | 2% | | 1,403 | 29% | | 281 | 1% | | 557 | 2% |
| 9 | Contingency | | 639 | 7% | | 228 | 5% | | 1,000 | 2% | | 615 | 3% |
| | Subtotal | \$ | 9,208 | 100% | \$ | 4,788 | 100% | \$ | 50,878 | 100% | \$ | 23,414 | 100% |
| | | | | 8% | | | 4% | | | 47% | | | 21% |
| | 1999 O&M Budget | Н | R/CEO:1100/ | /1200 | | CFO:13 | 200 | | CIO: 140 | 00 | | COO: 150 | 00 |
| | 1777 Odin Buugei | 111 | UCLO.1100/ | % | | C1 0.13 | % | | C10. 140 | % | | 200. 150 | % |
| 1 | Salaries and Benefits | \$ | 2.400 | 33% | \$ | 1 204 | 35% | \$ | 4 0 4 5 | 9% | \$ | 20.200 | 78% |
| 1 | | 2 | 2,490 | | 3 | 1,294 | | Э | 4,845 | | Э | 20,299 | |
| 2 | Building, Lease & Facility Costs | | 4,193 | 55% | | 7.00 | 0% | | 1,972 | 4% | | - | 0% |
| 3 | Insurance | | - | 0% 0% | | 768 | 20% 0% | | 12.506 | 0% 79% | | 1 500 | 0% |
| 4 | Third Party Vendor Contracts | | - 547 | 0% 7% | | 325 | 0% 9% | | 42,506 | 79% 8% | | 1,588 | 6% 9% |
| 5 | Professional & Consulting Services | | 347 | 0% | | 1,030 | 9% 27% | | 4,301 | 8% 0% | | 2,415 | 9% 0% |
| 6 | Audit, Legal & Regulatory Training and Travel | | 200 | 3% | | 1,030 | 3% | | 314 | 0% 1% | | 1,478 | 6% |
| 8 | Miscellaneous | | 200 154 | 3% 2% | | 228 | 5% 6% | | 160 | 0% | | 258 | 1% |
| 9 | Contingency | | 134 | 0% | | 220 | 0% | | 100 | 0% | | 236 | 0% |
| 10 | FERC Fees | | - | 0% | | - | 0% | | - | 0% | | - | 0% |
| 10 | Subtotal | \$ | 7,584 | 100% | \$ | 3,749 | 100% | \$ | 54,098 | 100% | \$ | 26,038 | 100% |
| | Subtotal | φ | 7,304 | 7% | φ | 3,743 | 3% | Φ | 34,030 | 48% | φ | 20,038 | 23% |
| | | | | 7 /0 | | | 3 70 | | | +070 | | | 23/0 |
| | Differences from 1998 | \$ | (1,624) | -18% | \$ | (1,039) | -22% | \$ | 3,220 | 6% | \$ | 2,624 | 11% |

California Independent System Ope 1999 Proposed O&M Budget and 19 \$ in 000's

Differences from 1998

\$

(665)

-6% \$

1,260

13%

3,776

3%

| | 1998 O&M Budget | Ge | eneral Couns | el:1600 | | CS: 17 | 00 | Total | |
|----|------------------------------------|----|--------------|---------|-----|--------|------|---------------|----------|
| | | | | % | | | % | | % |
| 1 | Salaries and Benefits | \$ | 2,331 | 21% | \$ | 6,692 | 68% | \$ 36,457 | 33% |
| 2 | Building, Lease & Facility Costs | | - | 0% | | - | 0% | 3,448 | 3% |
| 3 | Insurance | | - | 0% | | - | 0% | 550 | 1% |
| 4 | Third Party Vendor Contracts | | - | 0% | | 420 | 4% | 43,700 | 40% |
| 5 | Professional & Consulting Services | | 1,000 | 9% | | 930 | 9% | 7,229 | 7% |
| 6 | Audit, Legal & Regulatory | | 5,900 | 53% | | - | 0% | 6,700 | 6% |
| 7 | Training and Travel | | 565 | 5% | | 1,074 | 11% | 4,250 | 4% |
| 8 | Miscellaneous | | 872 | 8% | | 215 | 2% | 3,471 | 3% |
| 9 | Contingency | | 533 | 5% | | 466 | 5% | 3,481 | 3% |
| | Subtotal | \$ | 11,201 | 100% | \$ | 9,797 | 100% | \$ 109,286 | 100% |
| | | | | 10% | | | 9% | | 100% |
| | | | | | | | | | |
| | 1999 O&M Budget | Ge | eneral Couns | el:1600 | | CS: 17 | 00 | Total | |
| | | | | % | | | % | | % |
| 1 | Salaries and Benefits | \$ | 2,997 | 28% | \$ | 6,487 | 59% | \$ 38,412 | 34% |
| 2 | Building, Lease & Facility Costs | | - | 0% | | - | 0% | 6,165 | 5% |
| 3 | Insurance | | - | 0% | | - | 0% | 768 | 1% |
| 4 | Third Party Vendor Contracts | | - | 0% | | 2,366 | 21% | 46,460 | 41% |
| 5 | Professional & Consulting Services | | 850 | 8% | | 1,095 | 10% | 9,533 | 8% |
| 6 | Audit, Legal & Regulatory | | 4,000 | 38% | | - | 0% | 5,030 | 4% |
| 7 | Training and Travel | | 440 | 4% | | 919 | 8% | 3,455 | 3% |
| 8 | Miscellaneous | | 749 | 7% | | 190 | 2% | 1,739 | 2% |
| 9 | Contingency | | - | 0% | | - | 0% | - | 0% |
| 10 | FERC Fees | | 1,500 | 14% | | - | 0% | 1,500 | 1% |
| | Subtotal | \$ | 10,536 | 100% | \$ | 11,057 | 100% | \$ 113,062 | 100% |
| | Duototui | - | | | J L | | | | |

CEO/Human Resources

HR/CEO:1100/1200

| | 1998 O&M Budget | 1998 | | 1999 | | Chang | | |
|----|------------------------------------|-------------|------|-------------|------|---------------|-------|---|
| | | | % | | % | \$D | %∆ | |
| 1 | Salaries and Benefits | \$ 4,311 | 47% | \$ 2,490 | 33% | \$ (1,821) | -42% | Significan lower relo |
| 2 | Building, Lease & Facility Costs | 3,436 | 37% | 4,193 | 55% | 757 | 22% | P/Tax from Costs of n included f |
| 3 | Insurance | _ | 0% | _ | 0% | - | NA | N/A |
| 4 | Third Party Vendor Contracts | 38 | 0% | - | 0% | (38) | -100% | N/A |
| 5 | Professional & Consulting Services | 350 | 4% | 547 | 7% | 197 | 56% | Increase is consulting inclusion budget, pr elsewhere |
| 6 | Audit, Legal & Regulatory | - | 0% | - | 0% | - | NA | N/A |
| 7 | Training and Travel | 291 | 3% | 200 | 3% | (91) | -31% | Reduction experience efforts for |
| 8 | Miscellaneous | 143 | 2% | 154 | 2% | 11 | 7% | Minor cha |
| 9 | Contingency | 639 | 7% | - | 0% | (639) | -100% | Eliminate |
| 10 | FERC Fees | | | | 0% | - | 0% | N/A |
| | Subtotal | \$ 9,208 | 100% | \$ 7,583 | 100% | \$ (1,624) | -18% | <u> </u> |

| Explanation |
|---------------------------------|
| |
| Significant reduction due to |
| lower relocation costs in 1999. |
| |
| P/Tax from CFO budget \$230K |
| Costs of new Folsom buildings |
| included for 1999. |
| N/A |
| N/A |
| Increase is due to security |
| consulting for 1999, and |
| inclusion of fees for CEO |
| budget, previously budgeted |
| elsewhere. |
| N/A |
| Reductions based on actual 1998 |
| experience and cost reduction |
| efforts for 1999. |
| Minor change. |
| Eliminated for 1999 |
| N/A |

Chief Financial Officer

CFO:1300

| | | | 1998 | | 199 | 9 | | Chan | ige |
|----|------------------------------------|----|-------|-------------|-------------|------|----|---------|-------|
| | | | | % | | % | | \$D | %∆ |
| 1 | Salaries and Benefits | \$ | 1,401 | 29% | \$ 1,294 | 35% | \$ | (107) | -8% |
| | | | | | | | | | |
| 2 | Building, Lease & Facility Costs | | _ | 0% | _ | 0% | | _ | NA |
| 3 | Insurance | | 550 | 11% | 768 | 20% | | 218 | 40% |
| | | | | | | | | | |
| 4 | Third Party Vendor Contracts | | _ | 0% | _ | 0% | | _ | NA |
| 5 | Professional & Consulting Services | | 311 | 6% | 325 | 9% | | 14 | 5% |
| 6 | Audit, Legal & Regulatory | | 800 | 17% | 1,030 | 27% | | 230 | 29% |
| | | | | | | | | | |
| 7 | Training and Travel | | 95 | 2% | 104 | 3% | | 9 | 9% |
| 8 | Miscellaneous | | 1,403 | 29% | 228 | 6% | | (1,176) | -84% |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | 220 | = 0. | | 0.07 | | (220) | 1000/ |
| 9 | Contingency | | 228 | 5% | - | 0% | | (228) | -100% |
| 10 | FERC Fees | Ф | 4.700 | 1000/ | 2.740 | 0% | Φ. | (1.040) | 0% |
| | Subtotal | \$ | 4,788 | 100% | \$ 3,749 | 100% | \$ | (1,040) | -22% |

| Explanation |
|--------------------------------------|
| |
| Elimination of Internal Auditor from |
| budgeted headcount. |
| N/A |
| Increase in E&O coverage elected |
| during 1998 \$218K |
| N/A |
| Minor change |
| Increased cost of operational and |
| SAS 70 audits \$230K |
| Minor change. |
| 1998 personal property tax lower |
| than budgeted (\$610K), and moved |
| to H/R (\$230K); Market Line of |
| Credit costs reduced (\$336K) |
| |
| Eliminated for 1999 |
| N/A |

Chief Information Officer

CIO: 1400

| | | 1998 | | 19. | 99 | Chan | ige | Explanation |
|-----|--|-----------|-----------|-----------|-----------|----------------|------------|---|
| | | | % | | % | \$D | $\%\Delta$ | |
| 1 | Salaries and Benefits | \$ 4,367 | 9% | \$ 4,845 | 9% | \$ \$ 478 | 11% | Minor change reflecting actual salaries. |
| 2 | Building, Lease & Facility Costs | 12 | 0% | 1,972 | 4% | 1,960 | >100% | Phase II Comm. hardware leases; annualization of 1998 Equip leases; new 1999 equip leases; offsite tape storage. |
| 3 4 | Insurance Third Party Vendor Contracts | 42,470 | 0% 83% | 42,506 | 0% 79% | 36 | NA 0% | N/A Phase II comm. Circuit costs. Hardware maint and software maint for products acquired in 1998; offset by reductions in IBM & MCI costs. |
| 5 | Professional & Consulting Services | 2,323 | 5% | 4,301 | 8% | 1,978 | 85% | Operating System admin; System mgmt; Data modeling; Finance & HR system sypport; Y2K planning & testing; Database admin; QA support; Info security certificate admin. |
| 6 | Audit, Legal & Regulatory | _ | 0% | | 0% | _ | NA | N/A |
| 7 | Training and Travel | 425 | 1% | 314 | 1% | (111) | -26% | Reductions based on actual 1998 experience and cost reduction efforts for 1999. |
| 8 | Miscellaneous | 281 | 1% | 160 | 0% | (121) | -43% | Reductions based on actual 1998 experience and cost reduction efforts for 1999. |
| 9 | Contingency | 1,000 | 2% | - | 0% | (1,000) | -100% | Eliminated for 1999 |
| 10 | FERC Fees | | | | 0% | <u>-</u> | 0% | N/A |
| | Subtotal | \$ 50,878 | 100% | \$ 54,098 | 100% | \$ \$ 3,220 | 6% | |

Chief Operating Officer

COO: 1500

| | | 1998 | | | 1999 | | | Cha | nge | Explanation |
|----|--|--------------|----------|----|--------|----------|---|----------|----------|--|
| | | | % | | | % | | \$D | %Δ | |
| 1 | Salaries and Benefits | \$ 17,355 | 74% | \$ | 20,299 | 78% | 3 | \$ 2,944 | 17% | Additional staff allocated to Ops . |
| 2 | Building, Lease & Facility Costs Insurance | - | 0% 0% | | - | 0% 0% | | - - | NA NA | N/A N/A |
| 4 | Third Party Vendor Contracts | 772 | 3% | | 1,588 | 6% | | 816 | >100% | Alliance maintenance contract: In |
| | | | | | | | | | | 1998, was included in infrastructure budget. Must pay in operating budget for 1999. \$1.3 million. |
| 5 | Professional & Consulting Services | 2,315 | 10% | | 2,415 | 9% | | 100 | 4% | Significant number of studies and consulting projects to be performed in Operations & Engineering. |
| 6 | Audit, Legal & Regulatory | - | 0% | | - | 0% | | _ | NA | N/A |
| 7 | Training and Travel | 1,800 | 8% | | 1,478 | 6% | | (322) | -18% | Reductions based on actual 1998 experience and cost reduction efforts for 1999. |
| 8 | Miscellaneous | 557 | 2% | | 258 | 1% | | (299) | -54% | Reductions based on actual 1998 experience and cost reduction efforts for 1999. |
| 9 | Contingency | 615 | 3% | | - | 0% | | (615) | -100% | Eliminated for 1999 |
| 10 | FERC Fees | | | | | 0% | | - | 0% | N/A |
| | Subtotal | \$ 23,414 | 100% | \$ | 26,038 | 100% | 3 | \$ 2,624 | 11% | |

General Counsel

General Counsel:1600

| | | 1998 | | j | 1999 | | Chan | ge | Explanation |
|----|------------------------------------|--------------|------|-----------|------|----|--------|-------|--|
| | | | % | | % | \$ | SD . | %∆ | |
| 1 | Salaries and Benefits | \$ 2,331 | 21% | \$ 2,997 | 28% | \$ | 666 | 29% | Additional staff for market surveillence, legal, and Board Liason. |
| 2 | Building, Lease & Facility Costs | - | 0% | - | 0% | | - | NA | N/A |
| 3 | Insurance | - | 0% | - | 0% | | - | NA | N/A |
| 4 | Third Party Vendor Contracts | - | 0% | - | 0% | | - | NA | N/A |
| 5 | Professional & Consulting Services | 1,000 | 9% | 850 | 8% | | (150) | -15% | Decrease due to cost saving efforts. |
| 6 | Audit, Legal & Regulatory | 5,900 | 53% | 4,000 | 38% | (| 1,900) | -32% | Reduction in legal fees due to cost saving efforts and eventual move from startup to steady state. |
| 7 | Training and Travel | 565 | 5% | 440 | 4% | | (125) | -22% | Reductions based on actual 1998 experience and cost reduction efforts for 1999. |
| 8 | Miscellaneous | 872 | 8% | 749 | 7% | | (123) | -14% | Cost reductions. |
| 9 | Contingency | 533 | 5% | - | 0% | | (533) | -100% | Eliminated for 1999 |
| 10 | FERC Fees | | | 1,500 | 14% | | 1,500 | 0% | CAISO likely to be assessed FERC fees on market volume. |
| | Subtotal | \$ 11,201 | 100% | \$ 10,536 | 100% | \$ | (665) | -6% | |

VP Client Services

CS: 1700

| | | 1998 | | | | 19 | 99 | Chai | nge |
|--------------|--|------|---------------------|------------------------|--|----------------------|------------------------|-----------------------------------|----------------------------|
| | | | | % | | | % | \$D | %∆ |
| 1 | Salaries and Benefits | \$ | 6,692 | 68% | | \$ 6,487 | 59% | \$ (205) | -3% |
| 2 3 4 | Building, Lease & Facility Costs Insurance Third Party Vendor Contracts | | - - 420 | 0% 0% 4% | | - - 2,366 | 0% 0% 21% | - - 1,946 | NA NA >100% |
| 5 6 7 | Professional & Consulting Services Audit, Legal & Regulatory Training and Travel | | 930 - 1,074 | 9% 0% 11% | | 1,095 - 919 | 10% 0% 8% | 165 - (155) | 18% NA -14% |
| 8 9 10 | Miscellaneous Contingency FERC Fees Subtotal | \$ | 215 466 9,797 | 2% 5% 0% 100% | | 190 - \$11,057 | 2% 0% 0% 100% | \$ (26) (466) - 1,259 | -12% -100% 0% 13% |

| Explanation |
|---|
| |
| Existing personnel salaries lower due to |
| transfer of 2 heads to Operations during |
| 1998. |
| N/A |
| N/A |
| Significant contractor work in |
| Settlements. Alliance maintenance |
| contract on BBS: In 1998, was included |
| in infrastructure budget. Must pay in |
| operating budget for 1999: \$400K. |
| |
| No significant change. |
| N/A |
| Reductions based on actual 1998 |
| experience and cost reduction efforts for |
| 1999. |
| Minor change. |
| Eliminated for 1999 |
| N/A |