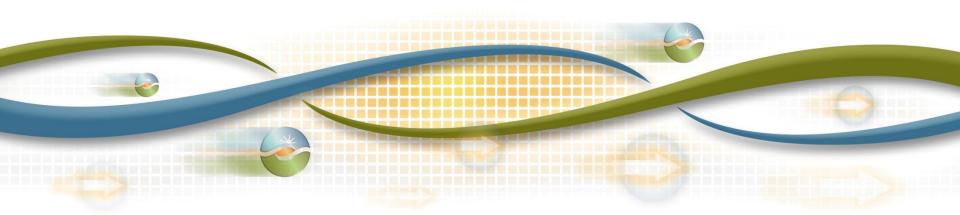


2014 Budget Initial Stakeholder Meeting

June 18, 2013



Agenda

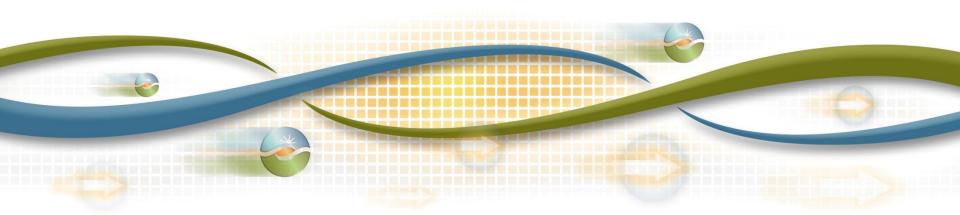
TOPIC	PRESENTER	
Introduction & budget principles	Ryan Seghesio	
2014 Budget process & GMC rate outlook	Michael Epstein	
Managing employee compensation	Rebecca Regan	
2013 - 2014 Project release plans	Janet Morris	
2012 & 2013 Project summaries	Jan Cogdill	
2012 & 2013 Q1 Financial summary	Denise Walsh	
2014 Budget calendar & next steps	April Gordon	
Stakeholder feedback & discussion	Group	





Budget Principles

Ryan Seghesio CFO and Treasurer



2014 Budget Principles

- Provide transparency of the budget process
- Enhance stakeholder understanding of the budget
- Gather stakeholder input to the budget
- Maintain fiscal discipline
 - 2013 bond refinancing
- Accommodate relevant strategic plan initiatives
- Deliver a revenue requirement under \$199M

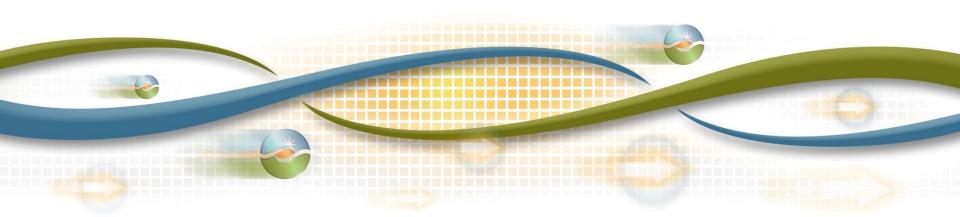




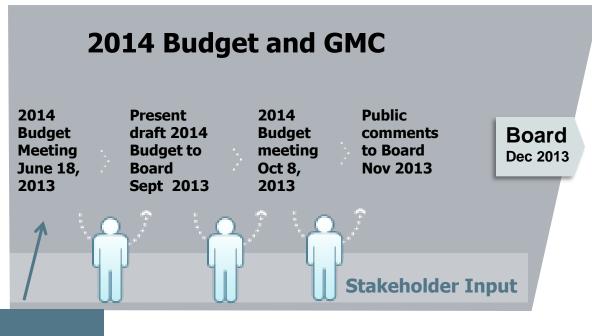
Budget Process and Rate Outlook

Michael Epstein

Director Financial Planning



Timeline for 2014 budget and GMC rates

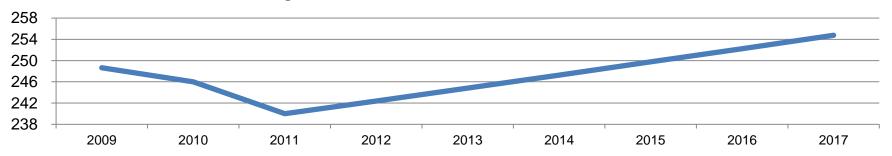


We are here



GMC Revenue requirement and rate outlook

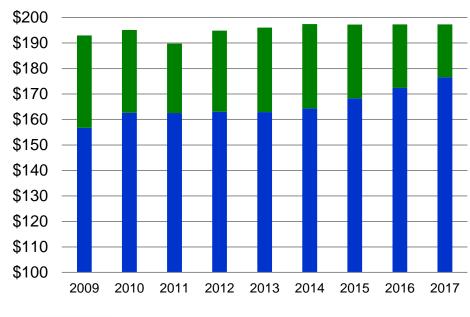
Budgeted Transmission volume - millions of MWhs



GMC bundled rate - \$ per MWh

\$0.90 \$0.88 \$0.86 \$0.84 \$0.82 \$0.80 \$0.78 \$0.76 \$0.74 \$0.72 \$0.70 2009 2010 2011 2012 2013 2014 2015 2016

Revenue Requirement - millions of \$



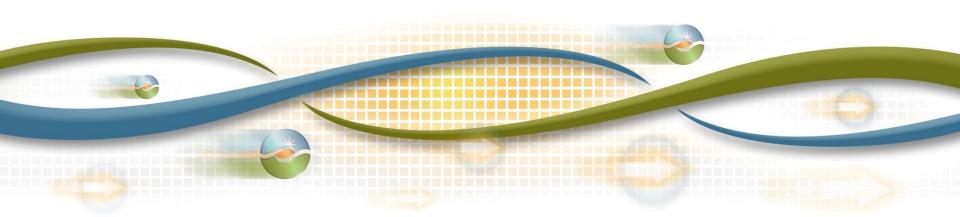
■ O&M ■ Other costs





Managing Employee Compensation

Rebecca Regan
Director, Human Resources



Managing employee compensation reflects ISO people strategy to attract, train, motivate and retain top talent.

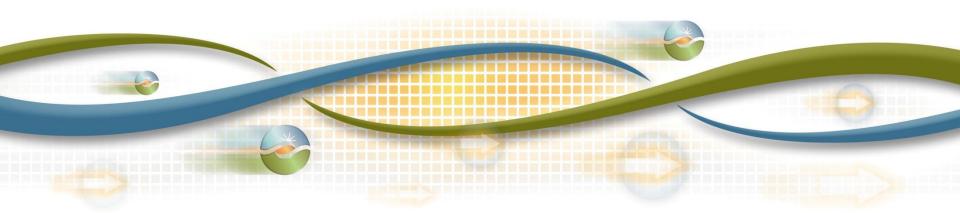
- Competitive Pay
 - Market pay practices
 - Annual salary surveys covering 100% of ISO positions
- Strong Performance Management Program
 - Individual performance plans
 - Stretch objectives
 - Ongoing feedback, coaching and support
- Pay for Performance Philosophy
 - Year-end evaluation of performance results against objectives
 - Differentiation of merit dollars based on performance
- 0-3% Merit Increase Guidelines
 - Optimal utilization of available merit dollars
 - Not all employees receive pay increases





2013 - 2014 Project Release Plans

Janet Morris
Director, Program Office



Release planning information is updated and discussed regularly throughout the year.

Release planning page:

http://www.caiso.com/informed/Pages/ReleasePlanning/Default.aspx

- Master Stakeholder Engagement Plan: http://www.caiso.com/Documents/MasterStakeholderEngagementPlan.pdf
 - Policy and implementation initiatives
 - Updated on the first of each month
 - Multi-year time horizon
- Market Performance and Planning Forum
 - Every eight weeks
 - Technical and release plan updates
- Release Users Group
 - Bi-weekly updates to release plan
 - Interactive review of project impact assessment and milestones
- Technical Users Group Technology Roadmap
 http://www.caiso.com/Documents/ExternalTechnologyRoadmap_TUGWebConference-">http://www.caiso.com/Documents/ExternalTechnologyRoadmap_TUGWebConference-
 eJune5_2012.pdf



The 2014 Release Plan includes several approved policy initiatives and other high priority projects.

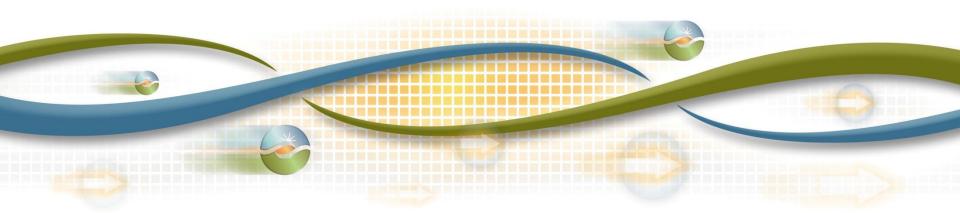
- Spring 2014
 - FERC Order 764 Compliance
 - Dynamic Transfers
 - Circular Scheduling
- Fall 2014
 - Energy Imbalance Market
 - Flexible Resource Adequacy Criteria and Must Offer Obligation
 - Subset of Hours
- Other projects under consideration:
 - Contingency Modeling Enhancements
 - Bid Cost Recovery Refinements for MSG Resources
 - Expanded Metering and Telemetry Options
 - Full Network Model Expansion
 - Load Aggregation Point Granularity
 - Outage Management System for Generation
 - RIMS enhancements





Project Summaries

Jan Cogdill Lead Financial Planning



Summary of Projects 2012-2013

- Projects completed from June 2012 to April 2013
 - 30 Capital projects completed
 - actual costs \$19.3M vs. budget of \$20.1M
 - 27 Requirements & other projects
 - actual costs \$2.1M vs. budget of \$2.4M
- Active projects as of April 30, 2013
 - 32 Capital Projects
 - budgeted costs \$20.02M, YTD spent \$6.7M
 - 33 Requirements & other projects:
 - budgeted costs \$4.9M, YTD spent \$2.3M



The 2013 and 2014 capital and projects budget

- 2013 project budget
 - Approved at \$19.5M

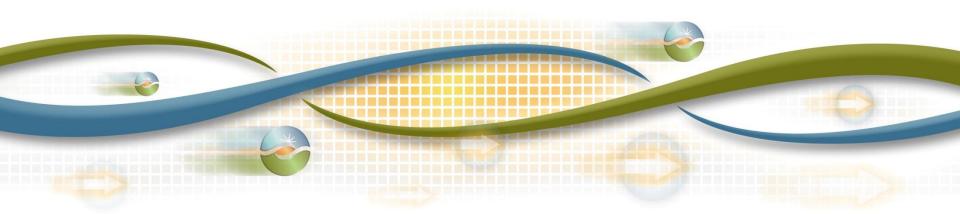
- 2014 budget
 - Targeted at \$19.5M
 - Excess of 50 proposed projects will be prioritized to meet final budget limit

EIM implementation budget



2012 & 2013 Q1 Financial Summary

Denise Walsh Controller

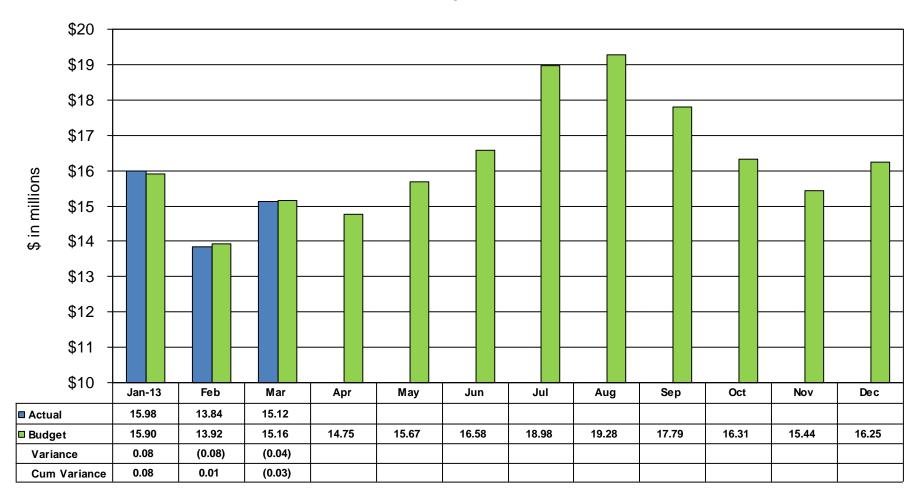


2012 Highlights

Key components of the 2012 budget:

- Operating revenues = \$200.7 million vs. \$200.3 million
 - ➤ Mostly Grid Management Charge (GMC) revenues
- Operating expenses = \$156.2 million vs. \$163.0 million
 - Operating and maintenance expenses
- Capital Expenditures = \$23.4 million vs. \$23.4 million (approved)
 - > Fixed assets and capital projects

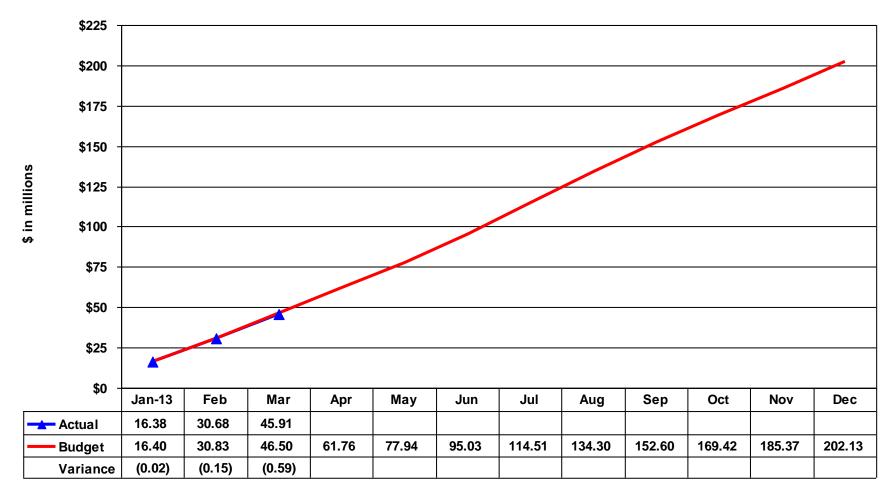
Q1 2013 Monthly GMC Revenues



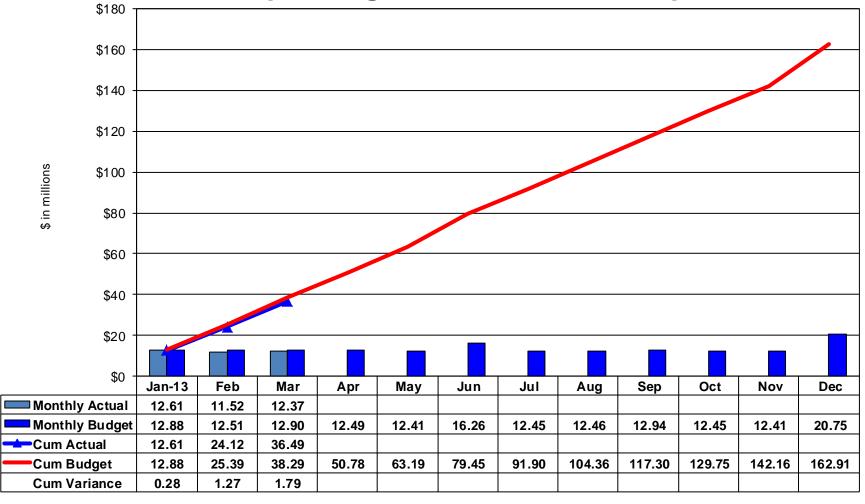


Q1 2013 Cumulative Operating Revenues

Revenues = GMC & Other Revenues

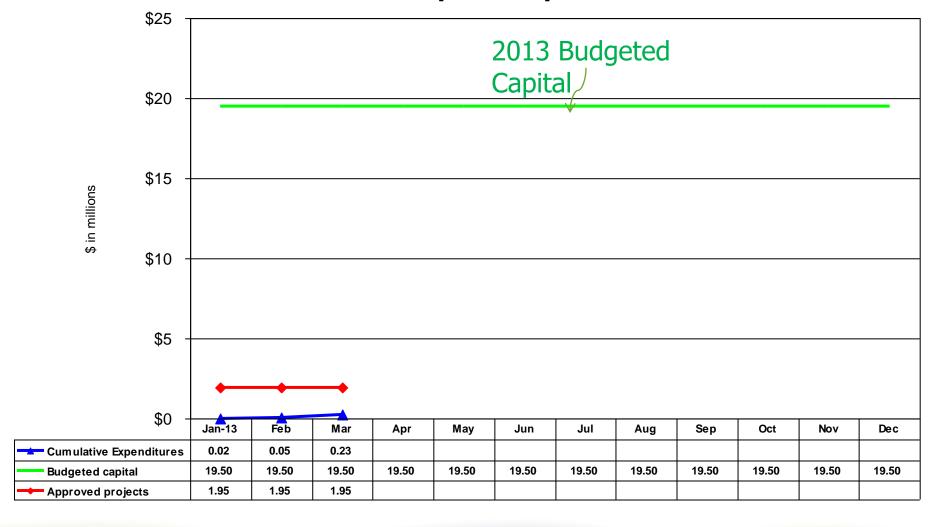


Q1 2013 Operating and Maintenance Expenses





Cumulative Capital Expenditures

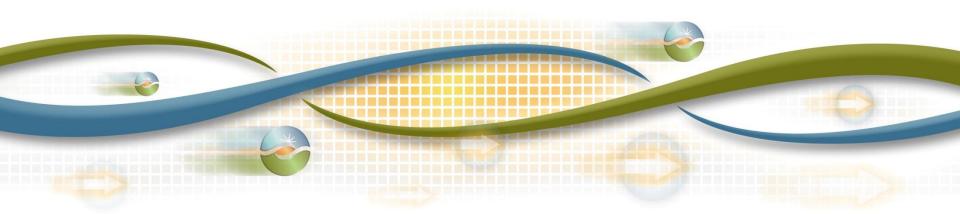






Budget Calendar & Next Steps

April Gordon Lead Financial Analyst



Key calendar dates and next steps

•	Stakeholder comments due	Jun 25
	 Send to <u>agordon@caiso.com</u> 	
•	Internal budget process	Jun - Aug
•	Board of Governors meeting	Sep 12-13
	 Present preliminary 2014 budget 	
•	Post 2014 budget information for stakeholders	Sep 20
•	Stakeholder meeting to review preliminary budget	Oct 8
•	Written Stakeholder comments due to ISO	Oct 15
•	Board of Governors meeting	Nov 7-8
	 Public comments to board on 2014 budget 	
•	Board of Governors meeting - approval of 2014 budget	Dec 18-19

Post rates and budget documentation to ISO website



Dec 26