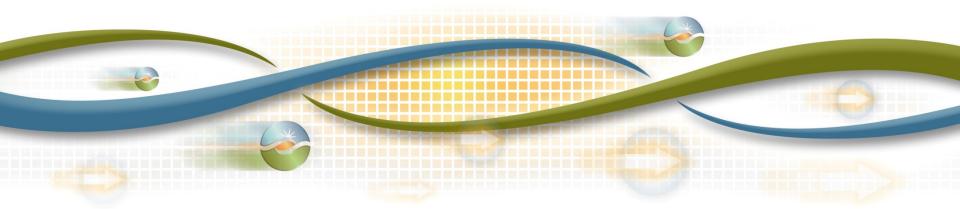


Decision on FY2018 budget

April Gordon Director, Financial Planning and Procurement

Board of Governors meeting General Session December 14, 2017



The budget development timeline extends from July through December.

| Previous Events | Date |
|--|----------------|
| Introduction of budget process to stakeholders | July 25 |
| Internal budgeting process | July – October |
| Preliminary budget provided to Board of Governors and posted to public website | October 25 |
| Preliminary budget reviewed by Board of Governors (Executive Session) | November 1-2 |
| Stakeholder budget workshop | November 7 |
| Upcoming Events | Date |
| Board decision on budget (General Session) | December 13-14 |
| 2018 grid management charge rates posted | December 18 |



Additional labor expense offset by additional revenue and lower cash funded capital yields 1.0% increase in Revenue Requirement

- Operations and maintenance budget increases by \$4.9M
 - 14 additional headcount, and other labor expense increases; which are offset in part by decreases in non-personnel expenses such as contractors, outside legal and telecommunications.
- Revenue increase of \$3.4M primarily driven by additional EIM participants and additional intermittent resource forecasting activity

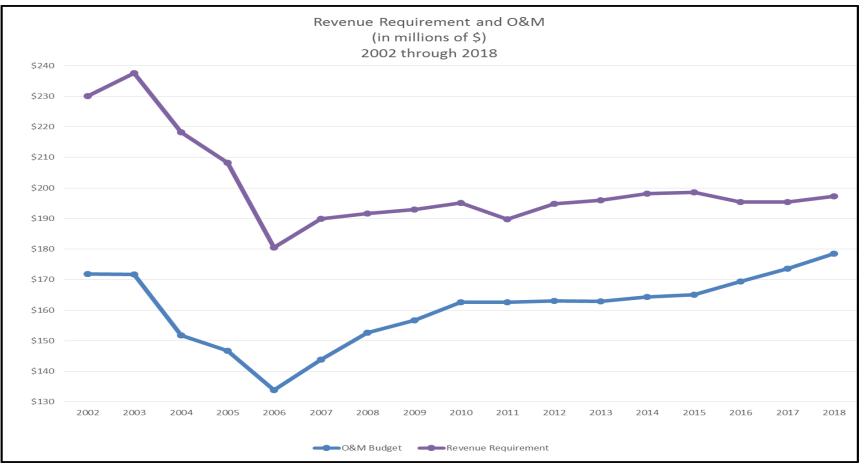


Higher revenue requirement offset by higher projected volumes yield less than 1% increase to bundled cost per MWh.

| Revenue Requirement Component (\$ in millions) | 2018 Proposed Budget | 2017 Budget | Change |
|---|----------------------------|----------------|---------|
| Operations & Maintenance Budget | \$178.5 | \$173.6 | \$4.9 |
| Debt Service (including 25% reserve) | 16.9 | 16.9 | - |
| Cash Funded Capital | 22.0 | 24.0 | (2.0) |
| Other Costs and Revenues | (16.7) | (13.3) | (3.4) |
| Operating Costs Reserve Adjustment | (3.5) | (5.9) | 2.4 |
| Total Revenue Requirement | \$197.2 | \$195.3 | \$1.9 |
| Transmission Volume in TWh | 241.3 | 240.7 | 0.6 |
| Pro-forma bundled cost per MWh | \$0.817 | \$0.811 | \$0.006 |



Management remains committed to a stable revenue requirement.



- Revenue requirement is 17% lower than its peak in 2003
- Average annual growth rate is less than 1% since 2007



<u>O&M Budget</u>: The proposed O&M budget increases by \$4.9 million to \$178.5 million.

| O&M Budget by Resource (\$ in millions) | 2018 Proposed Budget | 2017 Budget | Change |
|--|----------------------------|----------------|--------|
| Salaries and Benefits | \$132.1 | \$126.0 | \$6.1 |
| Occupancy Costs and Equipment Leases | 3.1 | 3.1 | - |
| Telecommunication and Hardware and Software Maintenance Costs | 14.0 | 14.5 | (0.5) |
| Consultants and Contract Staff | 11.1 | 11.8 | (0.7) |
| Outsourced Contracts and Professional Fees | 10.2 | 10.2 | - |
| Training, Travel, and Other costs | 8.0 | 8.0 | - |
| Total | \$178.5 | \$173.6 | \$4.9 |



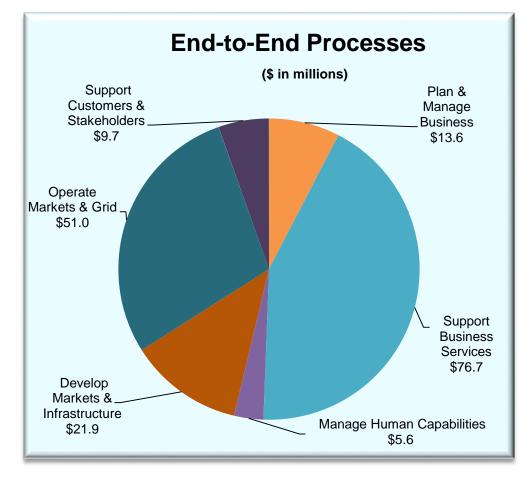
<u>O&M Budget</u>: The divisional changes are largely driven by personnel costs.

| O&M Budget by Division (\$ in millions) | 2018 Proposed Budget | 2017 Budget | Change |
|--|----------------------------|----------------|--------|
| Chief Executive Officer Division | \$20.6 | \$19.3 | \$1.3 |
| Market and Infrastructure Development | 16.1 | 15.7 | 0.4 |
| Technology | 65.8 | 63.4 | 2.4 |
| Operations | 44.0 | 43.1 | 0.9 |
| General Counsel | 13.4 | 13.5 | (0.1) |
| Market Quality and Renewables Integration | 7.8 | 7.5 | 0.3 |
| Customer and State Affairs | 8.0 | 8.2 | (0.2) |
| Regional and Federal Affairs | 2.8 | 2.9 | (0.1) |
| Total | \$178.5 | \$173.6 | \$4.9 |



<u>O&M Budget</u>: We leverage an activity based costing structure for further transparency.

- Six summary activities identified at the first level
- Tracking time by level II activities
- ABC utilized to develop 2015 GMC update with great stakeholder support
- ABC provides further insight into resource utilization



Debt Service: Annual requirement remains at \$16.9 million on outstanding 2013 bonds.

- \$178.4 million of bond principal outstanding
- \$16.9 million requirement consists of:
 - \$13.5 million in debt payments due to bondholders, and
 - \$3.4 million to be collected for required reserve
- Level annual debt service until February 2039
 - Bonds are callable February 2023



<u>Capital/Project</u>: The proposed annual capital/project budget is requested to be set at \$18 million.

- Proposed revenue requirement contains a \$22 million cash funded capital component
- Total project approvals are targeted at \$18 million for further market enhancements and regular capital
- \$4 million difference will add to capital reserves
- Draft of potential projects is contained within the budget book, which ultimately will be prioritized down to the final budgeted amount



Other Costs and Revenues: EIM growth remains the main driver in the reduction of the revenue requirement by \$16.7 million.

| Other Costs and Revenue (\$ in millions) | 2018 Proposed Budget | 2017 Budget | Change |
|---|----------------------------|----------------|--------|
| Energy Imbalance Market Administrative Charges | \$7.4 | \$4.8 | \$2.6 |
| Intermittent Resource Forecasting Fees | 3.2 | 2.1 | 1.1 |
| Interest Earnings | 2.5 | 2.1 | 0.4 |
| California-Oregon Intertie Path Operator Fees | 2.0 | 2.0 | - |
| Large Generator Interconnection Projects | 1.2 | 1.9 | (0.7) |
| Other Fees and Charges | 0.4 | 0.4 | - |
| Total | \$16.7 | \$13.3 | \$3.4 |



Operating Cost Reserve Adjustment: Annual trueup will reduce the revenue requirement by \$3.5 million.

| Operating Cost Reserve Adjustment (\$ in millions) | 2018 Proposed Budget | 2017 Budget | Change |
|---|----------------------------|----------------|--------|
| Increase in 15% reserve for O&M budget | \$(0.7) | \$(0.6) | \$0.1 |
| 25% debt service collection from prior year | 3.4 | 3.4 | - |
| True-up of actual to forecast revenues and expenses | 0.8 | 3.1 | 2.3 |
| Total | \$3.5 | \$5.9 | \$2.4 |



2018 GMC and EIM charges developed using updated cost category percentages.

| Grid Management Charges | 2018 Proposed Rates | 2017 Rates | Change |
|---|---------------------------|---------------|------------|
| Market Services | \$0.1056 | \$0.0854 | \$0.0202 |
| System Operations | \$0.2837 | \$0.3025 | (\$0.0188) |
| CRR Services | \$0.0038 | \$0.0059 | (\$0.0021) |
| EIM Administrative Charges | 2018 Proposed Rates | 2017 Rates | Change |
| Market Services Real Time Market | \$0.0834 | \$0.0521 | \$0.0313 |
| System Operations Real Time Dispatch | \$0.1106 | \$0.1361 | (\$0.0255) |

-All miscellaneous fixed fees will remain the same. Note:

-Final rates subject to change depending on final volumes projections.

