

QUARTERLY FINANCIAL REPORT September 30, 2014

CALIFORNIA INDEPENDENT SYSTEM OPERATOR CORPORATION QUARTERLY FINANCIAL REPORT - September 30, 2014

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CALIFORNIA ISO SUMMARY, DISCUSSION AND COMMENTARY

For the guarter ended September 30, 2014

Results of Operations

Revenues

Revenues from the grid management charge were strong during the quarter, totaling \$57.1 million, due to the summer months and a particularly hot September. Year to date, total operating revenues are slightly ahead of budget.

Expenses

Year-to-date actual operating expenses are \$1.1 million under budget largely due to decreases in most expense categories, partially offset by higher than budgeted salaries and benefits.

Interest income and other are lower than budget during the 3rd quarter and year to date due to unrealized losses on investments as a result of rising interest rates. For the 3rd quarter, interest expense is greater than budget due to an adjustment to generator-fines interest. However, when compared to previous periods, 3rd quarter and year-to-date interest expense continues to be lower due to the final maturity of the 2008 Bonds in February 2014 and the refinancing of the 2009 Bonds in November 2013.

Material Changes to Assets and Liabilities

Debt service, market collateral transactions, incentive compensation payouts and annual 401k contributions were the primary contributors to the changes in company assets and liabilities during the three quarters. Additionally, net fixed assets decreased as a result of the depreciation expenses that were recognized during the period.

Capital Projects

Through the end of the third quarter of 2014, \$20.0 million in projects were approved by the Corporate Management Committee. These projects will enhance the current systems' performance and effectiveness in meeting future challenges and FERC mandates.

Collateral Held Report

As of October 3, 2014 the ISO maintained \$1.8 billion in collateral from market participants to support \$264.0 million in aggregate liabilities due in the market. Approximately \$1.4 billion of the collateral is from unsecured sources (i.e., unsecured credit limits and parent guarantees) with investment grade or equivalent ratings, and \$534.7 million is from secured forms (i.e., cash and letters of credit). This collateral is predominantly invested in AAA rated money market funds or backed by A rated or better financial institutions.

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CALIFORNIA ISO Statement of Operations

For the quarter ended September 30, 2014 *(dollars in thousands)*

	3rd Quarter		Year to Date			Budget						
		Actual	Ī	Prior Year		Actual	Р	rior Year		YTD		Annual
Operating revenues:		<u>_</u>										
Grid management charge	\$	57,052	\$	54,828	\$	150,023	\$	149,936	\$	149,802	\$	197,979
Other revenues		1,880		1,783		5,323		4,569		4,575		6,450
Total operating revenues		58,932		56,611		155,346		154,505		154,377		204,429
Operating expenses:												
Salaries and benefits		26,051		25,149		82,310		82,019		81,373		114,001
Building, leases and facility		710		885		2,149		2,492		2,350		3,133
Insurance		298		853		1,005		1,590		1,706		2,007
Third party vendor contracts		3,036		3,547		10,791		11,605		10,527		14,988
Consulting and contracting services		5,263		5,862		12,648		13,112		12,876		17,498
Legal and audit		1,201		1,091		3,088		3,436		4,272		6,863
Training, travel and professional dues		397		638		2,004		2,188		3,092		4,019
Other		917		980		2,566		1,797		1,428		1,882
Total operating expenses		37,873		39,005		116,561		118,239		117,624		164,391
Operating income before depreciation and amortization		21,059		17,606		38,785		36,266		36,753		40,038
amonization		21,000		17,000		00,700		00,200		00,100		10,000
Depreciation and amortization		5,521		9,133		33,974		39,210		48,750		65,000
Net operating income (loss)		15,538		8,473		4,811		(2,944)		(11,997)		(24,962)
Other income (expenses)												
Interest income & other		(315)		623		672		1,367		1,425		1,900
Interest expense		(2,414)		(2,997)		(6,732)		(8,974)		(5,781)		(7,709)
Total other income (expenses)		(2,729)		(2,374)		(6,060)		(7,607)		(4,356)		(5,809)
Total other income (expenses)		(2,723)		(2,017)		(0,000)		(1,001)		(4,550)		(3,003)
Excess (deficiency) of revenues over expenses	\$	12,809	\$	6,099	\$	(1,249)	\$	(10,551)	\$	(16,353)	\$	(30,771)
Number of full-time employees				:		582		577		593		593

CALIFORNIA ISO

Balance Sheet

As of September 30, 2014 (dollars in thousands)

	2014					2013		
	Q3		Q2		Q1			Q4
ASSETS								
CURRENT ASSETS Cash and cash equivalents, including restricted amounts Accounts receivable Short-term Investments, including restricted amounts Other current assets Total current Assets	\$	350,730 37,682 58,678 5,513 452,603	\$	369,877 50,222 54,856 5,891 480,846		376,574 42,414 52,848 5,514 477,350	\$	415,995 22,518 62,366 5,026 505,905
NONCURRENT ASSETS Long-term investments, including restricted amounts Fixed assets, net Other assets Total noncurrent assets		123,797 179,302 12,012 315,111		113,469 177,303 18,701 309,473	1	103,422 186,568 18,538 308,528		105,687 193,853 15,892 315,432
TOTAL ASSETS	\$	767,714	\$	790,319	\$ 7	785,878	\$	821,337
LIABILITIES AND NET ASSETS								
CURRENT LIABILITIES Accounts payable and accrued expenses Accrued salaries and compensated absences Current portion of long-term debt Due to market participants Generator noncompliance fines refund obligation Total current liabilities		13,683 20,730 4,415 393,193 2,127 434,148		25,310 19,605 4,415 418,631 2,344 470,305	4	8,690 10,997 4,415 431,334 2,658 458,094		14,170 29,496 23,465 416,195 2,658 485,984
NONCURRENT LIABILITIES Long-term debt, net of current portion Employee retirement plan obligations Total noncurrent liabilities		197,371 22,533 219,904		197,540 22,475 220,015		197,710 22,176 219,886		202,325 22,117 224,442
TOTAL LIABILITIES		654,052		690,320	6	677,980		710,426
TOTAL NET ASSETS		113,662		99,999	1	107,898		110,910
TOTAL LIABILITIES AND NET ASSETS	\$	767,714	\$	790,319	\$ 7	785,878	\$	821,337

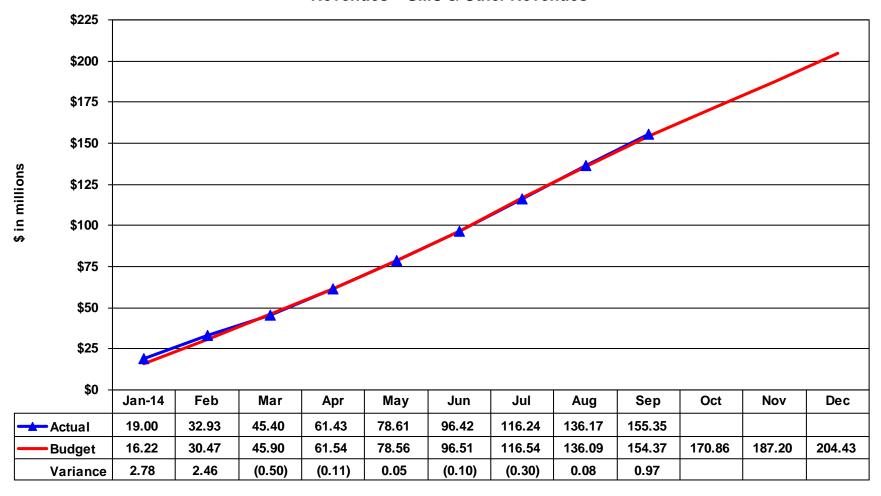
CALIFORNIA ISO Capital Projects Report

For the quarter ended September 30, 2014 *(dollars in thousands)*

Approved Projects Projected 2014 Costs for Original/ Q3 YTD Approved Approved Current Actual Actual Budget **Projects Projects** Implement Systems, Tools and Forecasting 1,883 \$ 2,635 5,043 \$ 5,043 5,675 \$ \$ Enhance Markets & Performance 5,927 2,413 4,229 5,927 10,425 Compliance Culture 21 64 264 264 1,400 Infrastructure Improvements 1,081 2,869 8,788 8,750 6,500 **Total 2014 Capital Spending** 5,398 9,797 20,023 19,985 24,000 **Prior Year Capital Projects** 2,566 9,034 8,315 8,315 **Total Capital** 7,964 18,831 20,023 28,300 32,315

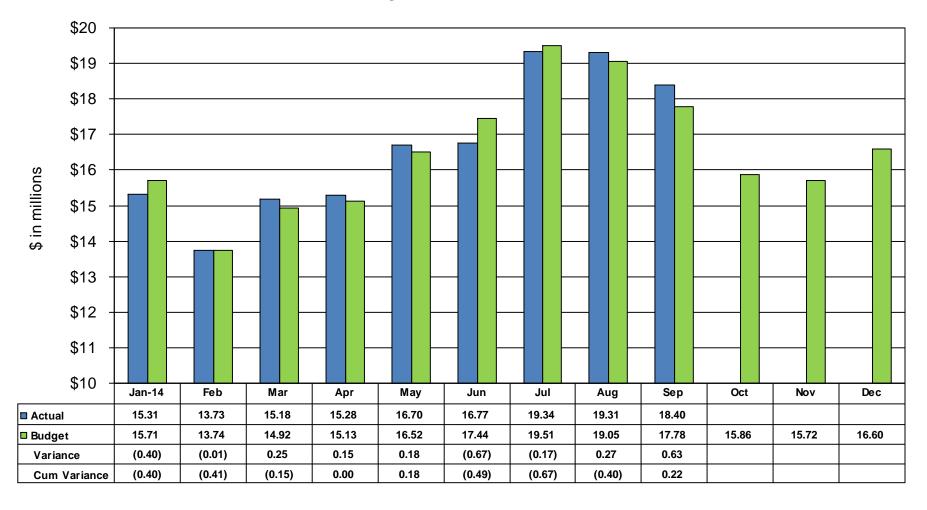
Cumulative Operating Revenues

Revenues = GMC & Other Revenues



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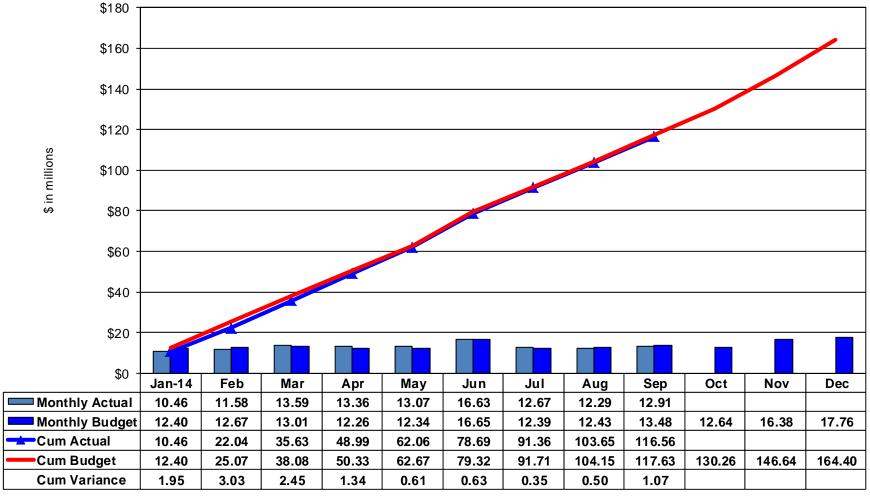
Monthly GMC Revenues



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California ISO
Shaping a Renewed Future

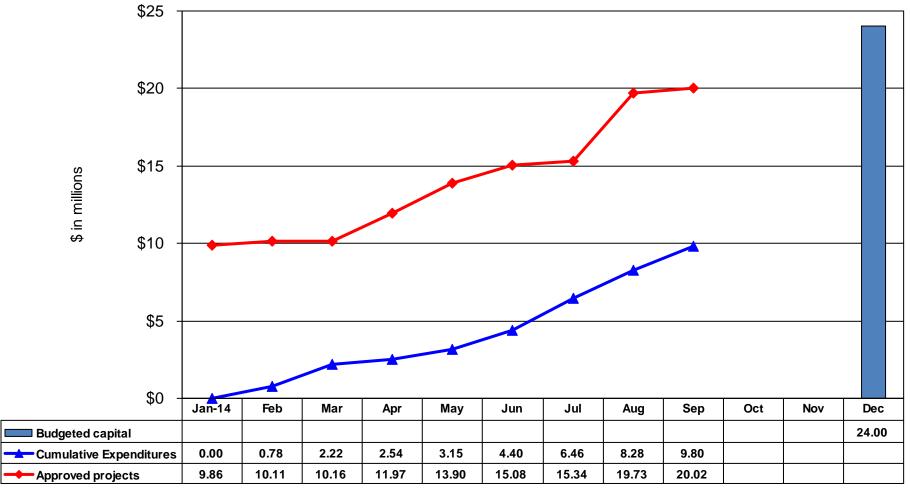
Operating and Maintenance Expenses (O&M)



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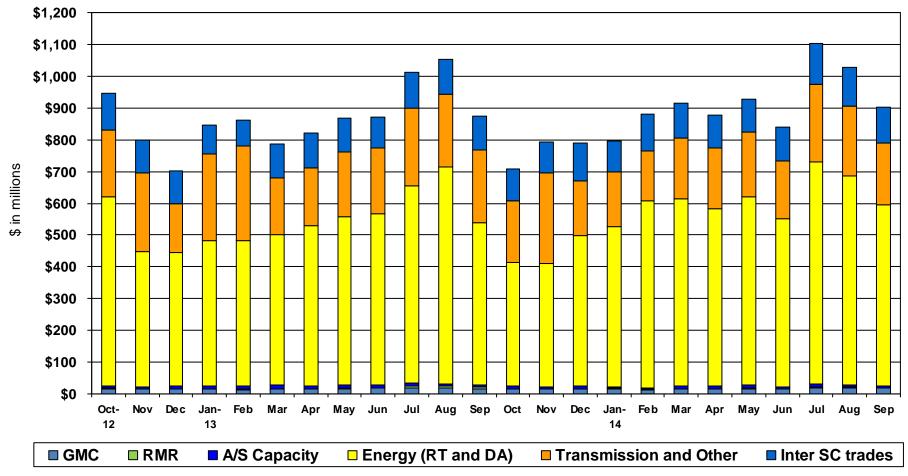
Cumulative Capital Expenditures

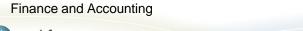


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ISO Market Revenues By Month October 2012 through September 2014

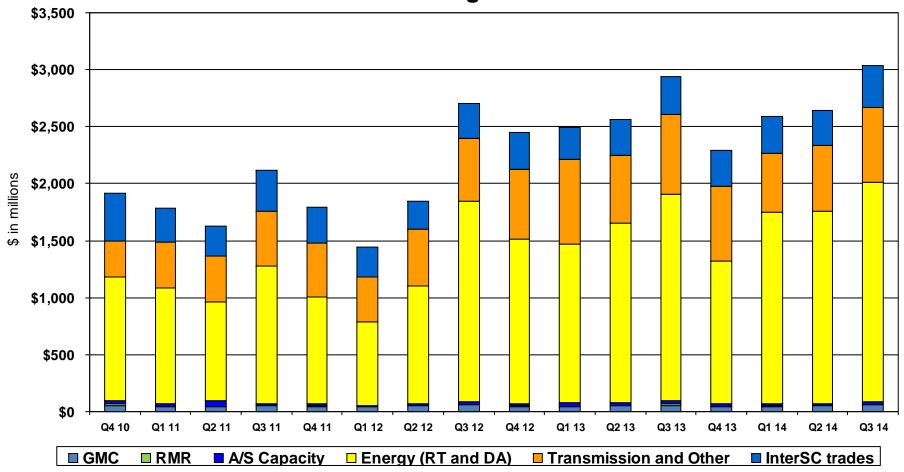








ISO Market Revenues By Quarter 4th Quarter 2010 through 3rd Quarter 2014



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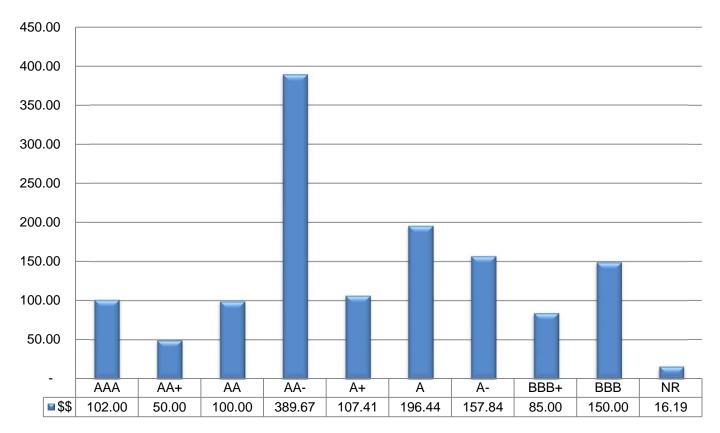
Collateral & Estimated Aggregate Liability (as of 10/03/14)

Collateral Types	Amount
Unsecured	\$ 1,354,543,082
Secured	\$ 534,689,043
Total	\$ 1,889,232,125

Estimate Aggregate Liability	Amount
Positive EAL	\$263,990,682

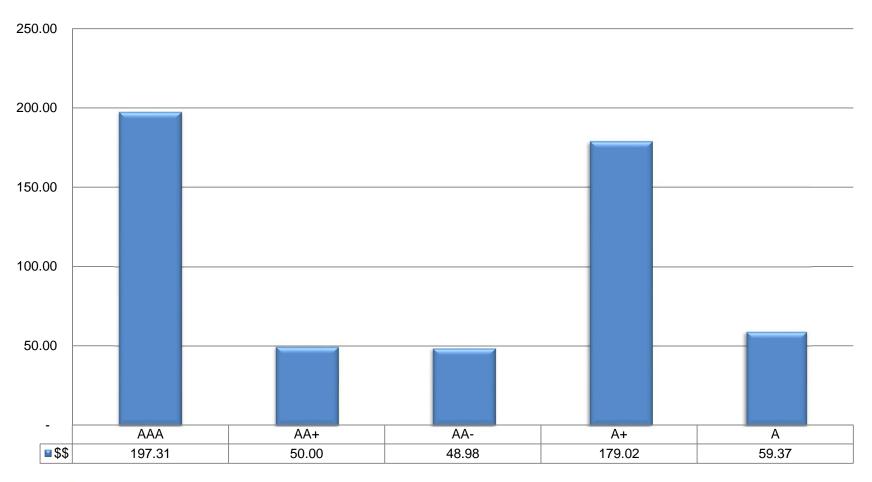
Unsecured Collateral (as of 10/03/14)

(in millions)



Secured Collateral (as of 10/03/14)

(in millions)



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