

California Independent System Operator

# QUARTERLY FINANCIAL REPORT September 30, 2012

## CALIFORNIA INDEPENDENT SYSTEM OPERATOR CORPORATION QUARTERLY FINANCIAL REPORT - September 30, 2012

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## CALIFORNIA ISO SUMMARY, DISCUSSION AND COMMENTARY

For the quarter ended September 30, 2012

### **Results of Operations**

#### Revenues

For the three quarters ending September 30, 2012, Grid Management Charge (GMC) revenues were higher by \$2.4 million compared to the budgeted amounts. The overall increase in revenues was primarily due to the prolonged summer heat in California which resulted in much larger volumes than projected.

The increased volumes triggered a tariff required rate adjustment effective October 1 for the Market Services charge code. The rate was reduced to account for the higher than expected volumes.

#### Expenses

Operating expenses are \$5.3 million under budget for the three quarters of the year, largely due to lower actual labor costs and consulting expenses. The savings in labor costs are typically the result of employee vacancies and efficient use of overtime.

### Material Changes to Assets and Liabilities

Debt service payments and market collateral transactions were the primary contributors in the changes in company assets and liabilities during the three quarters of the year. Additionally, net fixed assets decreased as a result of the depreciation expenses that were recognized during the same period.

#### **Capital Projects**

Through the end of September 30, 2012, \$18.0 million in projects were approved by the Corporate Management Committee. These projects will enhance the current systems' performance and effectiveness in meeting future challenges and FERC mandates.

#### **Collateral Held Report**

As of October 4, 2012 the ISO maintained \$1.7 billion in collateral from market participants to support \$267.9 million in aggregate liabilities due in the market. Approximately \$1.2B of the collateral is from unsecured sources (i.e., unsecured credit limits and parent guarantees) with investment grade or equivalent ratings, and \$490.6 million is from secured forms (i.e., cash , letters of credit, etc.). This collateral is predominantly invested in AAA rate money market funds or backed by A rated or better financial institutions.

# CALIFORNIA ISO Statement of Operations

For the quarter ended September 30, 2012 (dollars in thousands)

		Quarter			Year to Date					
		Actual		Prior Year	Actual		Prior Year		Annual Budget	
Operating Revenues:	•						-			
Grid Management Charge	\$	57,061	\$	52,447	\$	148,877	\$	141,510		
Other Revenues		1,724		673		4,195		4,803	5,500	
Total operating revenues		58,785		53,120		153,072		146,313	200,321	
Operating Expenses:										
Salaries and Benefits		27,920		28,587		82,073	\$	82,146	113,150	
Building, Leases and Facility		1,686		2,822		5,659		7,615	7,450	
Insurance		842		837		1,702		1,835	2,006	
Third Party Vendor Contracts		3,936		3,434		11,741		13,160	15,696	
Consulting and Contracting Services		3,321		3,262		9,622		9,529	14,494	
Legal and Audit		1,152		810		3,135		2,620	4,355	
Training, Travel and Professional Dues		688		734		2,421		2,427	3,695	
Other		408		431		1,177		1,633	2,202	
Total operating expenses		39,953		40,917		117,530		120,965	163,048	
OIBDA		18,832		12,203		35,542		25,348	37,273	
Depreciation and amortization		18,430		16,039		55,674		49,172	65,000	
Net Operating Income (Loss)		402		(3,836)		(20,132)		(23,824)	(27,727)	
Other Income (Expenses)										
Interest income & other		696		631		2,944		2,553	2,900	
Interest expense		(3,621)		(3,622)		(10,446)		(10,973)	(13,633)	
Total Other Income (Expenses)		(2,925)		(2,991)		(7,502)		(8,420)	(10,733)	
Excess (Deficiency) of Revenues Over Expenses	\$	(2,523)	\$	(6,827)	\$	(27,634)	\$	(32,244)	\$ (38,460)	
Number of Full-time Employees						580		593	601	

## CALIFORNIA ISO

Balance Sheet

As of September 30, 2012 (dollars in thousands)

	Curi 9,	Prior Year 12/31/2011			
ASSETS					
CURRENT ASSETS Cash and Cash Equivalents, including restricted amounts Accounts Receivable Short-term Investments, including restricted amounts Other current assets Total Current Assets	\$	319,095 23,447 35,462 6,730 384,734	\$	450,166 11,965 22,790 <u>6,835</u> 491,756	
NONCURRENT ASSET Long-term investments, including restricted amounts Fixed Assets, net Other Assets Total Noncurrent Assets	\$	89,105 264,532 4,735 358,372	\$	90,074 303,868 4,856 398,798	
TOTAL ASSETS	\$	743,106	\$	890,554	
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES Accounts Payable and Accrued Expenses Accrued salaries and compensated absences Current portion of Long-term Debt Due to Market Participants Generator noncompliance fines refund obligation Total Current Liabilities	\$	10,852 21,982 39,580 262,627 1,317 336,358	\$	18,541 25,919 28,585 347,208 638 420,891	
NONCURRENT LIABILITIES Long-term Debt, Net of Current Portion Employee Retirement Plan obligations Total Noncurrent Liabilities		218,810 20,683 239,493		259,201 19,343 278,544	
TOTAL LIABILITIES		575,851		699,435	
TOTAL NET ASSETS		167,255		191,119	
TOTAL LIABILITIES AND NET ASSETS	\$	743,106	\$	890,554	

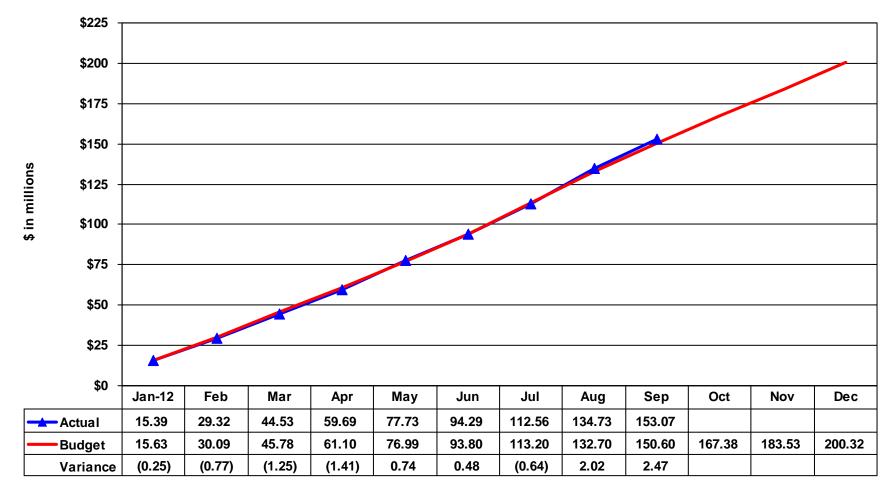
## CALIFORNIA ISO Capital Projects Report

For the quarter ended September 30, 2012 *(dollars in thousands)* 

	Approved Projects									
							Pr	ojected		
			2012		Costs for		Original/			
		Q3 YTD		Approved		Approved		Current		
	Α	ctual	Actual		Projects		Projects		Budget	
Implement Systems, Tools and Forecasting	\$	420	\$	2,042	\$	3,273	\$	3,273	\$	3,800
Enhance Markets & Performance		572		1,049		6,215		6,215		8,400
Compliance Culture		32		39		374		374		2,900
Infrastructure Improvements		2,905		5,781		7,028		7,028		7,000
Blue Ravine Decommissioning Costs						1,143		1,143		1,300
Total 2012 Capital Spending		3,929		8,911		18,032		18,032		23,400
Prior Year Capital Projects		1,252		5,756		-		9,879		9,879
Total Capital	\$	5,181	\$	14,667	\$	18,032	\$	27,912	\$	33,279

# **Cumulative Operating Revenues**

**Revenues = GMC & Other Revenues** 

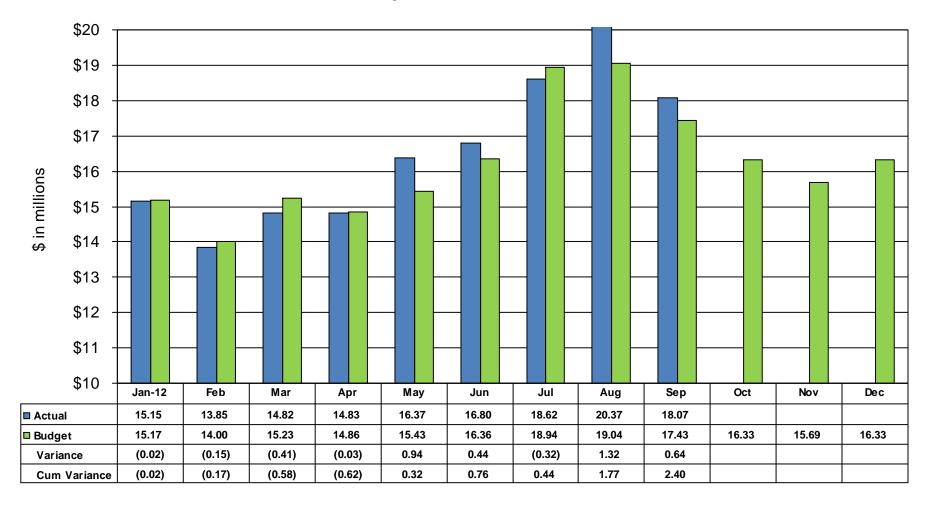


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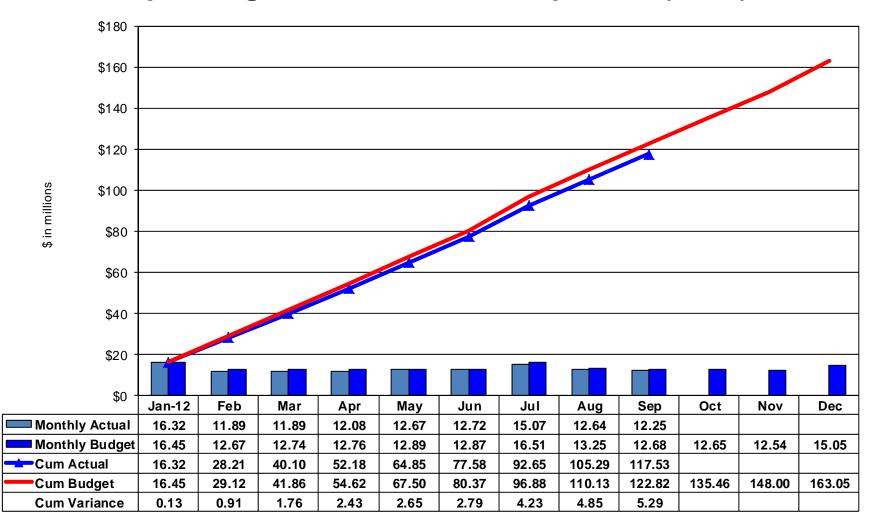
# **Monthly GMC Revenues**



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# **Operating and Maintenance Expenses (O&M)**



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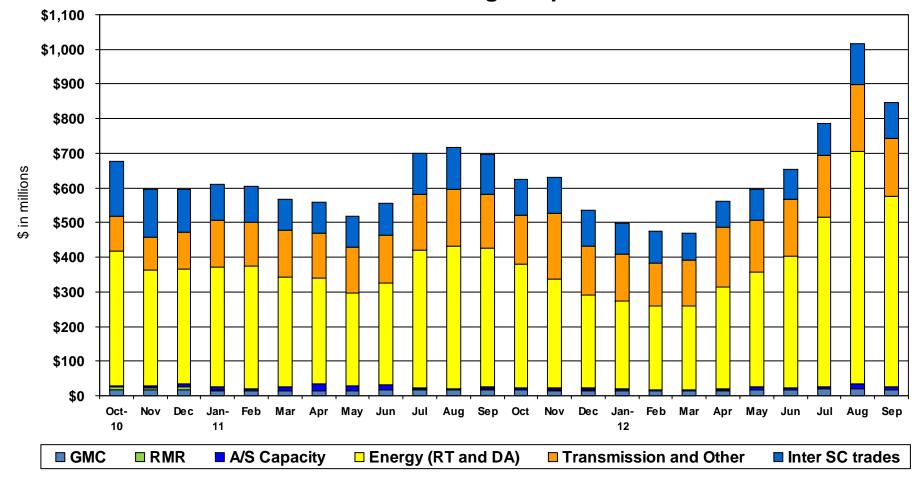
\$25 \$20 \$15 \$ in millions \$10 \$5 \$0 Jan-12 Feb Oct May Jul Sep Dec Mar Apr Jun Aug Nov 23.40 Budgeted capital 5.51 **Cumulative Expenditures** 0.10 0.63 2.80 3.99 4.37 4.98 8.41 8.91 5.03 5.03 7.50 10.45 13.56 13.69 17.99 17.99 18.03 Approved projects

**Cumulative Capital Expenditures** 

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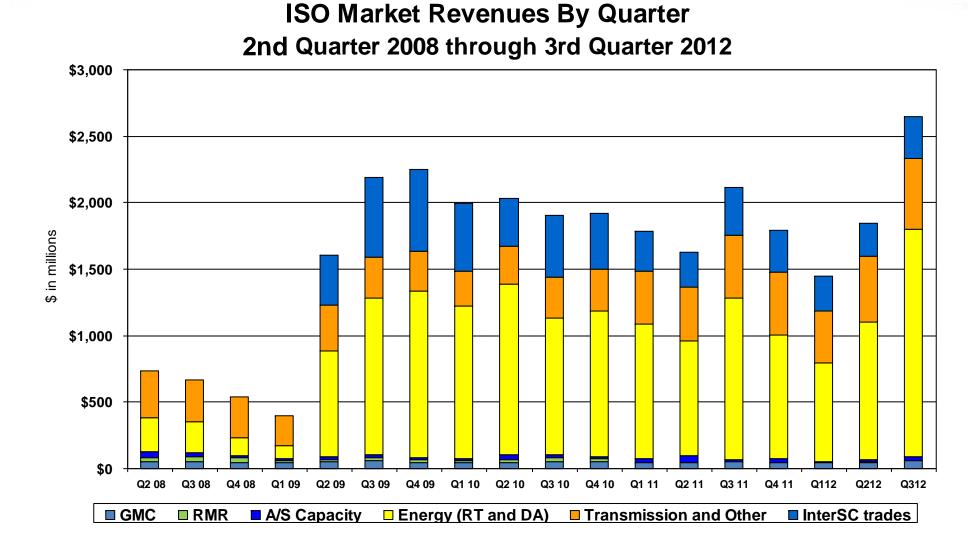
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# ISO Market Revenues By Month October 2010 through September 2012



 
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 Collateral & Estimated Aggregate Liability (as of 10/04/12)

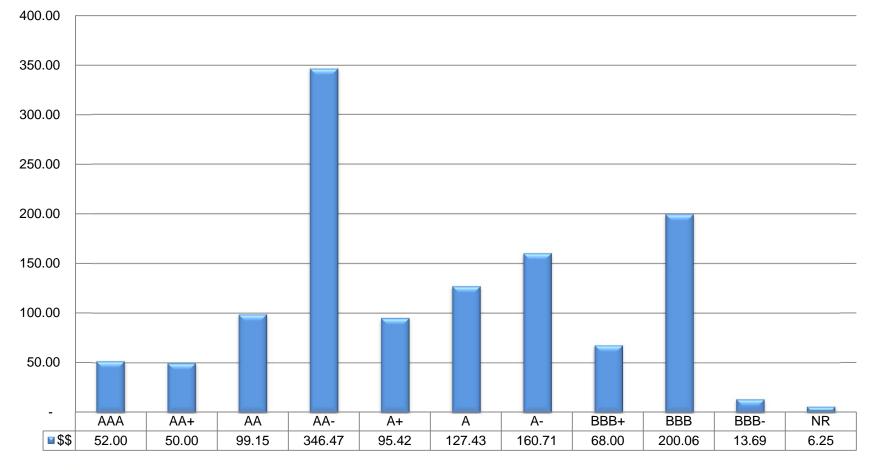
Collateral Types	Amount
Unsecured	\$1,219,167,354
Secured	\$490,613,232
Total	\$1,709,780,586

Estimate Aggregate Liability	Amount
Positive EAL	\$267,901,688



# Unsecured Collateral (as of 10/04/12)

(in millions)



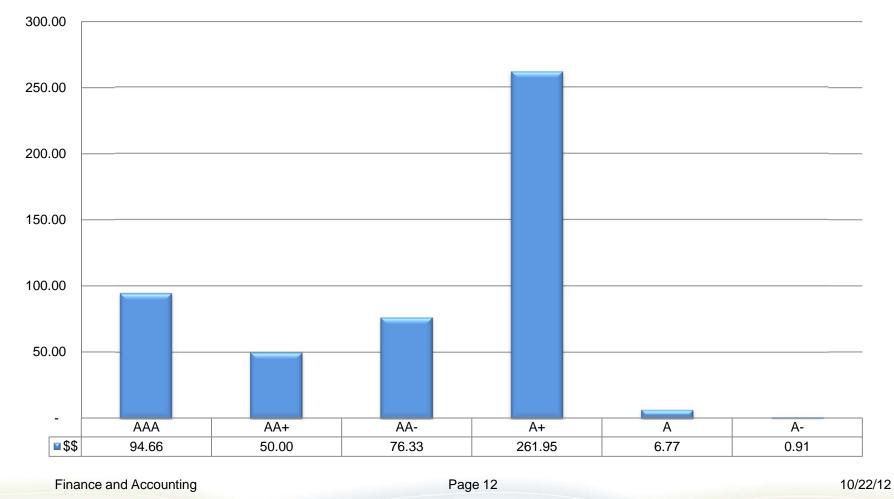
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# Secured Collateral (as of 10/04/12)

(in millions)



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