

# MONTHLY FINANCIAL REPORT July 2010

## CALIFORNIA INDEPENDENT SYSTEM OPERATOR CORPORATION MONTHLY FINANCIAL REPORT - July 31, 2010

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#### CALIFORNIA ISO SUMMARY, DISCUSSION AND COMMENTARY

For the seven-months ended July 31, 2010

#### OPERATIONS: (pages 1, 4, 5, and 6)

- YTD operating revenues were \$3.1M under budget.
  - This is primarily due to lower GMC revenues during the period as a result of lower than budgeted volumes in the market caused by
    a reduction in energy exports and the prevailing economic conditions of the state. In April and July 2010, the Company adjusted the rates of
    some Grid Management Charge components in order to align the collection of revenues with the associated costs.
- YTD operating revenues were \$7.4M lower than the previous year.
  - This variance is primarily due to lower GMC revenues as a result of lower budgeted volumes (explained above), partially offset by higher other revenues.
- YTD O&M expenses were \$5.4M under budget.
  - This is primarily due to lower salaries and benefits as a result of the lower than budgeted headcount. The variances in the other categories are primarily due to timing of costs.
- YTD O&M expenses were \$1.7M lower than the previous year.
  - This variance is primarily due to decreased salaries and benefits because of less overtime, and lower consulting and contracting expenses due to the implementation of the new market. This reduced expenditure is partially offset by higher legal and audit and insurance expenses related to the new building headquarters in 2010.
- Currently there are 589 full-time employees compared to 615 full-time employees budgeted. There were 575 full-time employees YTD last year.
  - Employee headcount is lower than budgeted due to the timing of hires and attrition.

#### **INTEREST COSTS and INTEREST INCOME: (page 1)**

- YTD Interest income and other were \$1.6M higher than budget.
  - Primarily due to interest earned on restricted funds which is not a budgeted item because it is an adjustment to debt service costs for the year.
- YTD Interest income and other were higher by \$1.4M compared to the previous year due to larger investment balances.
- YTD Interest expense, as compared to budget, was higher by \$1.0 million due to interest expense adjustments related to the bonds for the period.
- YTD Interest expense was higher overall compared to last year due to the generator fines interest expense reversal and to the issuance
  of the 2009 bonds.
- YTD Gains and losses on investments are higher as a result of recovering bond prices.
- YTD Gains and losses on investments in 2010 are lower by \$1.8M compared to 2009 because the 2009 gains were primarily due to the initial recovery
  after the 2008 historic lows.

#### **BALANCE SHEET: (page 2)**

- The increase of Unrestricted Cash and Cash Equivalents and Customer Deposits and Other compared to the prior month is due to the timing of uninvested GMC collections and an increase in collateral and interconnection study deposits in July.
- Changes to the other accounts were mainly due to normal business activity during the month.

#### CALIFORNIA ISO SUMMARY, DISCUSSION AND COMMENTARY

For the seven-months ended July 31, 2010

#### Page i

#### **CAPITAL PROJECTS: (pages 3 and 7)**

- The 2010 capital projects budget is \$31.0M, and is separate from the Iron Point budget of \$160.0M for the new facility.
   YTD 2010 capital projects approved through July totaled \$16.4M.
- Actual expenditures to date for 2010-approved capital projects and the new facility totaled \$5.1M and \$112.3M, respectively.
- Expenditures for 2009-approved capital projects totaled \$11.4M.

#### The ISO Markets

#### MARKET REVENUES: (page 8, 9 and 10)

- The total costs managed by the ISO include GMC, Reliability Must Run (RMR) charges, Ancillary Services Capacity, Energy (Real-time and Day-ahead), Transmission and Other, and InterSC Trades.
- · Revenues from InterSC trades is now a significant share of our market revenues as a result of the new market.
- Other market costs fluctuate with the season or as a result of certain external factors (wildfires, extreme temperatures and drought conditions).

#### OBLIGATIONS OF MARKET PARTICIPANTS: (pages 11 and 12)

- Outstanding obligations of market participants reflects the seasonality of energy usage during the year.
- The increase in market obligations in November 2009 reflects the collateral requirements under payment acceleration and to the requirements to participate in the annual congestion revenue rights auction in December.

## CALIFORNIA ISO Statement of Operations

**Statement of Operations**For the seven-months ended July 31, 2010 (dollars in thousands)

	Year to Date								2010		
		Actual		Budget	Variance	P	Y Actual	Variance		Budget	
Revenues:					-	JEE E					
Grid Management Charge	\$	107,278	\$	112,241	\$ (4,962)	\$	115,587	\$ (8,309	) \$	195,067	
Fines, WSCC & Other Fees		4,393		2,508	1,885		3,492	\$ 901	•	4,300	
Total revenues	10	111,672		114,749	(3,077)		119,080	(7,408		199,367	
Operating Expenses:											
Salaries and Benefits		61,215		63,495	(2,280)		62,120	\$ (904	)	110,028	
Building, Leases and Facility		5,377		5,481	(104)		5,022	355	•	9,396	
Insurance		926		1,286	(361)	TEN	362	563		2,205	
Third Party Vendor Contracts		8,946		10,478	(1,531)		9,936	(989)		17,962	
Consulting and Contracting Services		5,504		6,361	(857)		8,270	(2,766	•	11,022	
Legal and Audit		2,804		3,284	(480)		1,982	822		5,630	
Training, Travel and Professional Dues		2,419		2,187	232		1,247	1,172		3,797	
Other		1,446		1,501	(55)		1,442	4		2,656	
Total operating expenses		88,638		94,073	(5,435)	Libra I	90,381	(1,743	)	162,696	
Net operating income (loss)	·	23,034		20,676	2,358		28,699	(5,668	)	36,672	
Interest and Other Expenses											
Interest income & other		3,828		2,217	1,611		2,347	1,480	1.	2,736	
Interest expense		10,385		9,426	959		(7,306)	17,692		8,399	
Gains and losses on investments (realized							1.24			ŕ	
and unrealized)		587		_	587		2,355	(1,768	)	_	
Depreciation and amortization		33,413		33,413	_		19,059	9,055	•	62,000	
Total interest and other expenses	8-	39,384		40,623	(65)	2	7,050	23,498		67,663	
Excess (Deficiency) of Revenues Over Expenses		(16,350)	\$	(19,947)	\$ 2,423	\$	21,649	\$(29,163	<u> </u>	(30,991)	
Number of Full-time Employees	_	589	=				575			615	

#### **CALIFORNIA ISO**

#### **Balance Sheet**

As of July 31, 2010 (dollars in thousands)

	Current Month	Prior Month	<u>Change</u>	<u>%</u>	
ASSETS		<u> </u>	<del></del>	_	
NET ELECTRIC UTILITY PLANT	\$ 330,800	\$ 323,169	\$ 7,631	2%	
CURRENT ASSETS					
Unrestricted Cash and Cash Equivalents	14,793	2,206	12,587	571%	
Restricted Cash and Cash Equivalents	334,478	331,004	3,474	1%	
Other Special Deposits	37,867	35,222	2,645	8%	
Accounts Receivable, net	33,508	29,215	4,293	15%	
Investments	202,419	202,415	4	0%	
Accrued Interest	1,614	1,576	38	2%	
Prepayments	6,812	7,235	(423)	-6%	
Total Current Assets	631,491	608,873	22,618	4%	
NONCURRENT ASSET AND DEFERRED CHARGES					
Unamortized Debt Expenses and Other	4,738	5,079	(341)	-7%	
Total Noncurrent Asset and Deferred Charges	4,738	5,079	(341)	-7%	
TOTAL ASSETS	\$ 967,029	\$ 937,121	\$ 29,908	3%	
CAPITALIZATION AND LIABILITIES					
CAPITALIZATION					
Stakeholders' Surplus	\$ 235,872	\$ 227,634	\$ 8,238	4%	
Long-term Debt	290,153	290,328	(175)	0%	
TOTAL CAPITALIZATION	526,025	517,962	8,063	2%	
CURRENT LIABILITIES					
Long-term Debt Due Within One Year	42,250	42,250	-	0%	
Accounts Payable	39,847	39,903	(56)	0%	
Customer Deposits & Other	310,921	289,020	21,901	8%	
Fines Subject to Refund	46,753	46,753	_	0%	
Total Current Liabilities	439,771	417,926	21,845	5%	
NONCURRENT LIABILITY AND DEFERRED CREDITS					
Other	1,233	1,233		0%	
Total Noncurrent Liability and Deferred Credits	1,233	1,233	-	0%	
TOTAL LIABILITIES	441,004	419,159	21,845	5%	
TOTAL CAPITALIZATION AND LIABILITIES	\$ 967,029	\$ 937,121	\$ 29,908	3%	

#### CALIFORNIA ISO Capital Projects Report

For the seven-months ended July 31, 2010 (dollars in thousands)

	Approved Projects									
	Total Projected									
						2010	C	costs for		Original
		onth		YTD	A	oproved	Α	pproved		2010
	<u>Actual</u>		<u>Actual</u>		<u>Projects</u>		<u>Projects</u>		<u>Budget</u>	
Customer Focus	\$	106	\$	157	\$	145	\$	145	\$	821
Operational Excellence		223		458		4,466		4,466		13,620
Continuous Transformation		686		1,427		6,635		6,635		10,415
Reasonable Costs & Essential Projects		439		3,076		5,177		5,140		6,144
Total 2010 Capital Spending		1,454		5,118		16,423		16,386		31,000
Iron Point Building		5,228		112,285		-		160,000		160,000
2009 Capital Projects		1,512		11,352				20,023	II <u></u>	20,023
Total Capital	\$	8,195	\$	128,755	\$	16,423	\$	196,409	\$_	211,023

#### Notes:

2009 capital projects are funded by prior year rate collections.

The Iron Point Project (Phase 2) is funded from the 2009 bond proceeds.



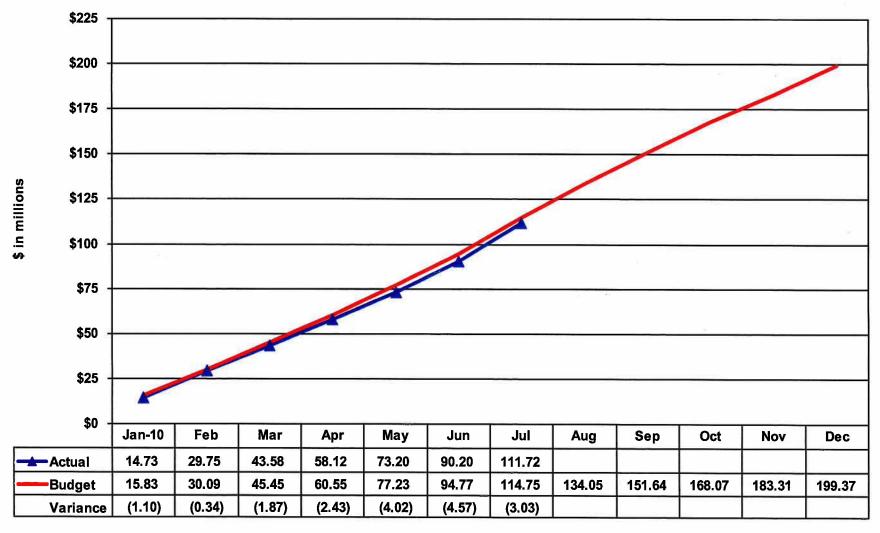
## **Summary Financial Data July 2010**

Denise Walsh Controller



## **Cumulative Operating Revenues**

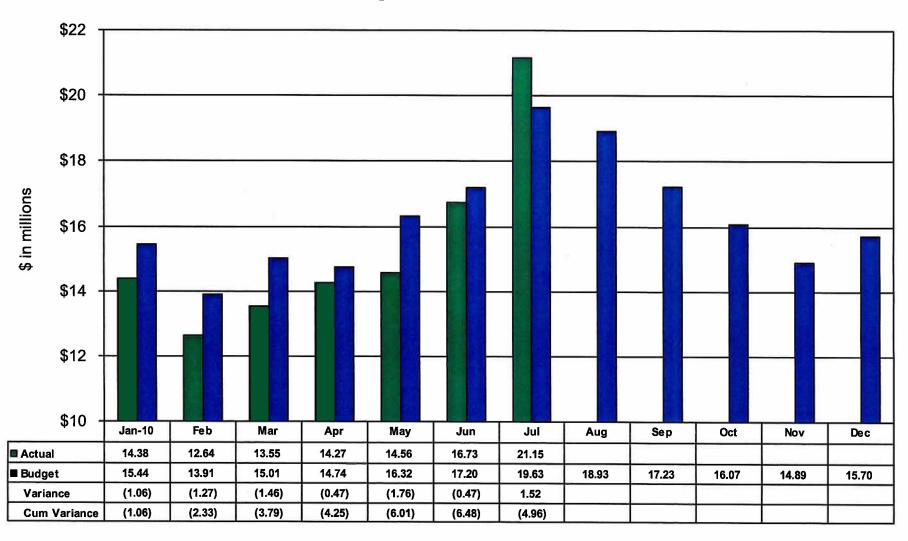
Revenues = GMC, LGIP, WSCC Security & Other Fees



July revenues are estimates.



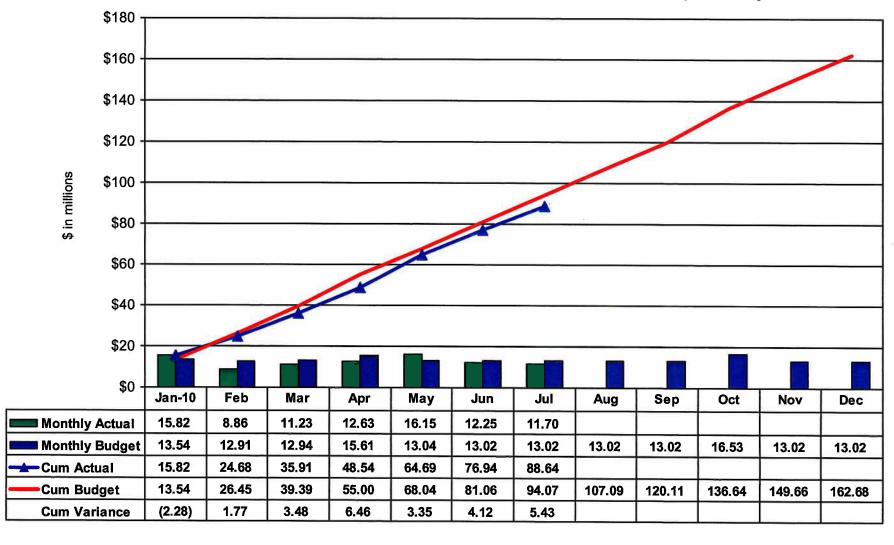
## **Monthly GMC Revenues**



July revenues are estimates.

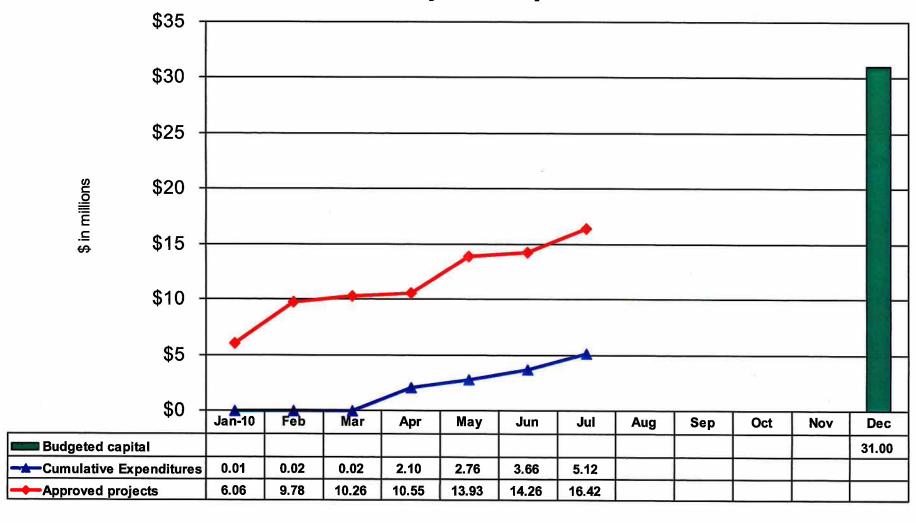


## **Operating and Maintenance Expenses (O&M)**



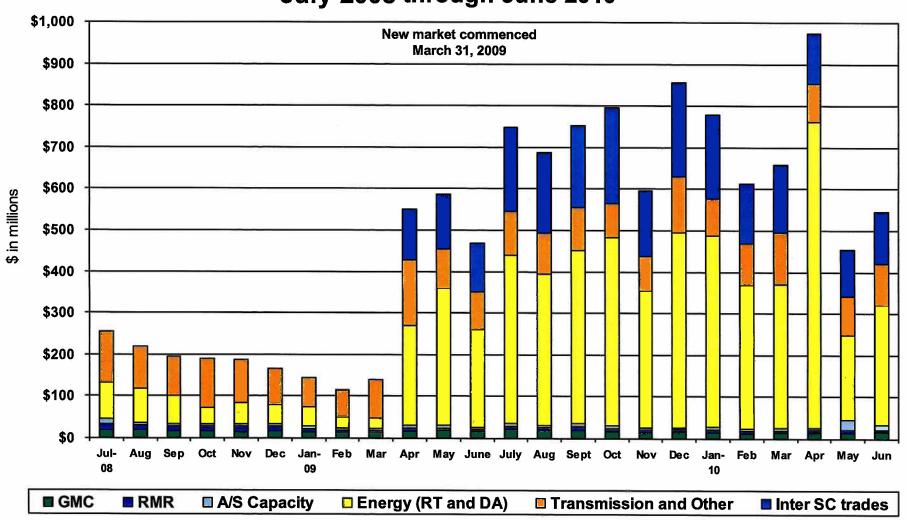


## **Cumulative Capital Expenditures**





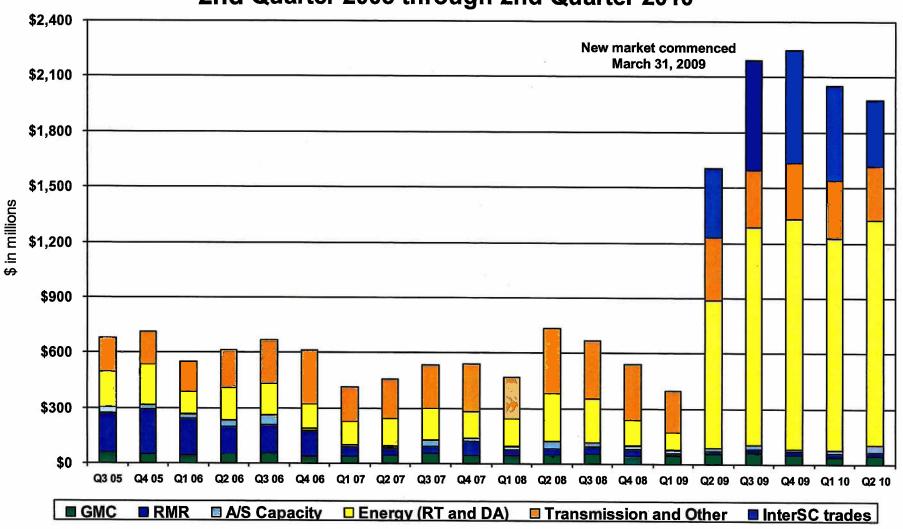
## CAISO Market Revenues By Month July 2008 through June 2010

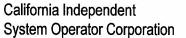




California Independent System Operator Corporation

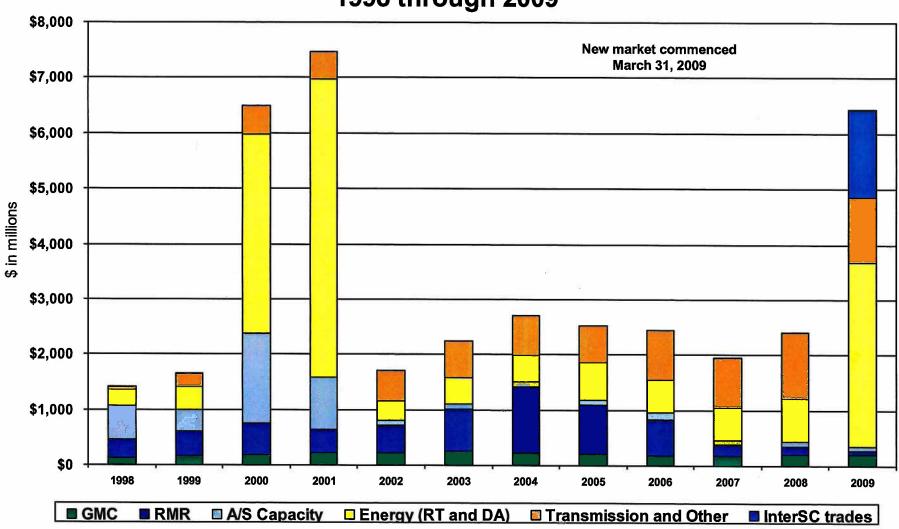
## CAISO Market Revenues By Quarter 2nd Quarter 2005 through 2nd Quarter 2010





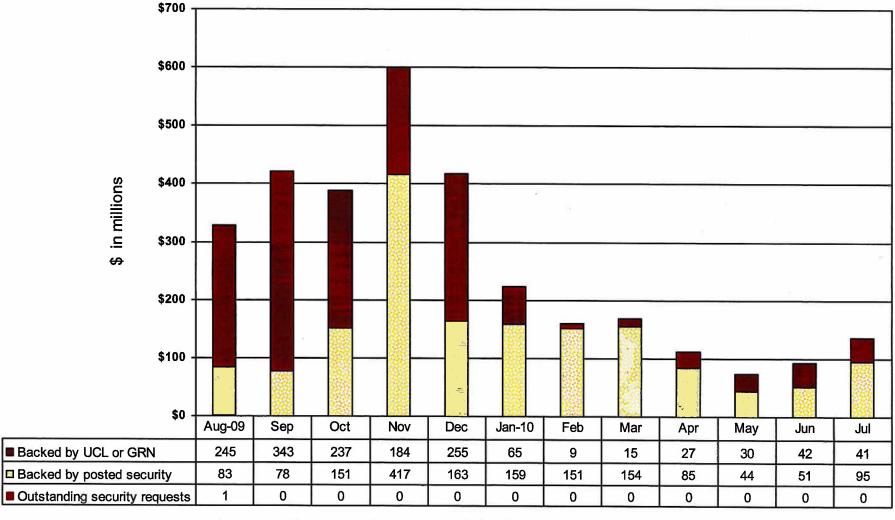


## CAISO Market Revenues By Year 1998 through 2009





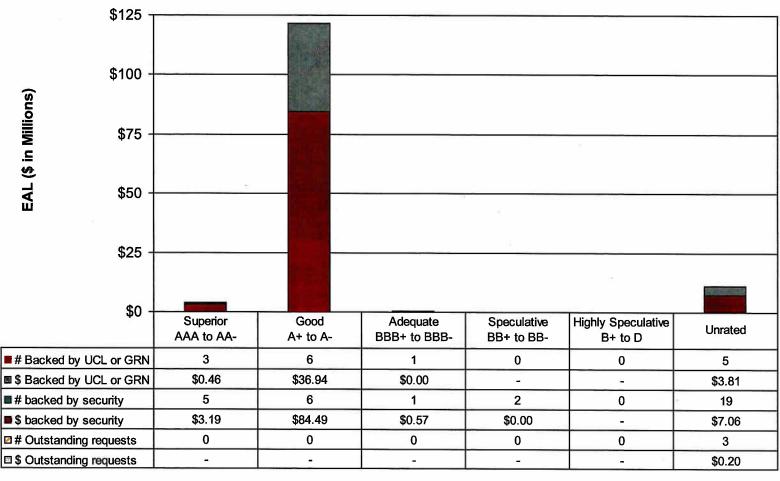
#### **Outstanding Obligations of Market Participants**



Outstanding obligations are estimated using available historical settlements data. The "Backed by UCL or GRN" category includes Unsecured Credit Limits (UCL) and Guarantees (GRN). Posted security includes letters of credit, surety bonds, cash deposits held in escrow, certificates of deposit, payment bonds, and prepayments to the CAISO.



## Backing for Estimated Aggregate Liability (EAL) by Credit Quality



**Credit Quality (S&P Ratings)**