

---

# QUARTERLY FINANCIAL REPORT

## September 30, 2024

**CALIFORNIA INDEPENDENT SYSTEM OPERATOR CORPORATION**  
**QUARTERLY FINANCIAL REPORT - September 30, 2024**

**Table of Contents**

|                                                                              | <i><u>Page<br/>Number</u></i> |
|------------------------------------------------------------------------------|-------------------------------|
| <b>Summary, Discussion and Commentary</b>                                    | <i>i</i>                      |
| <b><i>THE CAISO</i></b>                                                      |                               |
| Statement of Operations                                                      | <i>1</i>                      |
| Balance Sheet                                                                | <i>2</i>                      |
| Capital Projects Report                                                      | <i>3</i>                      |
| <b><i>Summary Financial Data</i></b>                                         |                               |
| CAISO Market Revenues by Month - September 2022 through September 2024       | <i>4</i>                      |
| CAISO Market Revenues by Quarter - 3rd Quarter 2022 through 3rd Quarter 2024 | <i>5</i>                      |

# **CALIFORNIA ISO SUMMARY, DISCUSSION AND COMMENTARY**

For the quarter ended September 30, 2024

## **Results of Operations (page 1)**

### ***Revenues***

Total operating revenues through the quarter were \$198.5 million, which is \$4.5 million over the budget. GMC collections were higher by \$3.6 million as a result of the warmer than expected weather pattern that occurred through the third quarter. Other revenues were slightly higher by \$0.9 million, primarily due to several miscellaneous revenue categories higher than budget. The Company monitors variances in GMC revenues and will adjust rates, if necessary, to align actual GMC revenues closer to budget, as required by the Tariff.

### ***Expenses***

The year to date expenses through the quarter are running \$6.3 million under the year to date budget of \$191.8 million. The primary driver of the budget surplus is due to the salary budget tied to vacant positions not being used. This surplus will be offset by the budgeted vacancy discount applied at year-end. Most of the other expense categories are in line or under budget at this point of the year due to the timing of the planned expenses. The year to date budget deficit in the Other expense category is due to higher than anticipated non-capitalizable software and computer purchases; this deficit is projected to be offset by budget surpluses in other categories by year-end.

Total other income through the quarter came in approximately \$6.8 million over budget due to higher interest earnings and to unrealized gains on investments.

## **Material Changes to Assets and Liabilities (page 2)**

Debt payments, market collateral transactions, incentive compensation payouts and annual 401k contributions were the primary contributors to changes across the company's assets and liabilities.

## **Capital Projects (page 3)**

\$34.2 million for projects was approved through the third quarter out of the annual \$40.2 million budget. These projects are aligned with the company's 2022-2026 Strategic Plan.

## **ISO Market Revenues (pages 4 - 5)**

Gross market revenues transacted in the CAISO market through Q3 2024 were \$11.9 billion.

# CALIFORNIA ISO

## Statement of Operations

For the quarter ended September 30, 2024  
(dollars in thousands)

|                                                       | Quarter   |            | Year to Date |            | Year to Date<br>Budget |
|-------------------------------------------------------|-----------|------------|--------------|------------|------------------------|
|                                                       | Actual    | Prior Year | Actual       | Prior Year |                        |
| <u>Operating revenues:</u>                            |           |            |              |            |                        |
| Grid management charge                                | \$ 61,253 | \$ 56,739  | \$ 156,167   | \$ 150,677 | \$ 152,590             |
| Other revenues                                        | 15,303    | 14,418     | 42,354       | 41,241     | 41,459                 |
| Total operating revenues                              | 76,556    | 71,157     | 198,521      | 191,918    | 194,049                |
| <u>Operating expenses:</u>                            |           |            |              |            |                        |
| Salaries and benefits                                 | 43,420    | 46,614     | 137,816      | 131,989    | 146,172                |
| Building, leases and facility                         | 769       | 654        | 1,822        | 1,629      | 1,744                  |
| Insurance                                             | 301       | 278        | 2,720        | 2,434      | 2,537                  |
| Third party vendor contracts                          | 3,076     | 3,185      | 11,561       | 10,871     | 12,342                 |
| Consulting and contracting services                   | 7,999     | 6,776      | 21,051       | 18,296     | 20,992                 |
| Legal and audit                                       | 474       | 648        | 1,241        | 1,560      | 2,314                  |
| Training, travel and professional dues                | 754       | 686        | 2,007        | 1,972      | 3,353                  |
| Other                                                 | 2,011     | 1,390      | 7,200        | 3,369      | 2,306                  |
| Total operating expenses                              | 58,804    | 60,231     | 185,418      | 172,120    | 191,760                |
| Operating income before depreciation and amortization | 17,752    | 10,926     | 13,103       | 19,798     | 2,289                  |
| <u>Depreciation and amortization</u>                  | 6,332     | 7,324      | 20,124       | 21,581     | 20,000                 |
| Net operating income (loss)                           | 11,420    | 3,602      | (7,021)      | (1,783)    | (17,711)               |
| <u>Other income (expenses)</u>                        |           |            |              |            |                        |
| Interest income & other                               | 9,619     | (1,313)    | 13,538       | 4,985      | 6,752                  |
| Interest expense                                      | (1,064)   | (1,095)    | (3,202)      | (3,294)    | (3,202)                |
| Total other income (expenses)                         | 8,555     | (2,408)    | 10,336       | 1,691      | 3,550                  |
| Excess (deficiency) of revenues over expenses         | \$ 19,975 | \$ 1,194   | \$ 3,315     | \$ (92)    | \$ (14,161)            |
| <b>Number of full-time employees</b>                  |           |            | 725          | 696        | 759                    |

# CALIFORNIA ISO

## Balance Sheet

As of September 30, 2024  
(dollars in thousands)

|                                                         | Current Quarter<br>09/30/2024 | Prior Year<br>12/31/2023 |
|---------------------------------------------------------|-------------------------------|--------------------------|
| <b>ASSETS</b>                                           |                               |                          |
| <b>CURRENT ASSETS</b>                                   |                               |                          |
| Cash and cash equivalents, including restricted amounts | 938,403                       | 1,002,472                |
| Accounts receivable                                     | 58,609                        | 28,979                   |
| Short-term Investments, including restricted amounts    | 18,873                        | 18,143                   |
| Other current assets                                    | 12,030                        | 6,760                    |
| Total current Assets                                    | 1,027,915                     | 1,056,354                |
| <b>NONCURRENT ASSETS</b>                                |                               |                          |
| Long-term investments, including restricted amounts     | 242,197                       | 252,215                  |
| Fixed assets, net                                       | 132,346                       | 127,727                  |
| Other assets                                            | 13,559                        | 18,652                   |
| Total noncurrent assets                                 | 388,102                       | 398,594                  |
| <b>TOTAL ASSETS</b>                                     | <b>\$ 1,416,017</b>           | <b>\$ 1,454,948</b>      |
| <b>LIABILITIES AND NET ASSETS</b>                       |                               |                          |
| <b>CURRENT LIABILITIES</b>                              |                               |                          |
| Accounts payable and accrued expenses                   | 4,791                         | 14,407                   |
| Accrued salaries and compensated absences               | 39,258                        | 50,164                   |
| Current portion of long-term debt                       | 8,805                         | 8,770                    |
| Due to market participants                              | 998,097                       | 1,014,691                |
| Total current liabilities                               | 1,050,951                     | 1,088,032                |
| <b>NONCURRENT LIABILITIES</b>                           |                               |                          |
| Long-term debt, net of current portion                  | 139,085                       | 147,890                  |
| Employee retirement plan obligations                    | 5,138                         | 6,762                    |
| Total noncurrent liabilities                            | 144,223                       | 154,652                  |
| <b>TOTAL LIABILITIES</b>                                | <b>1,195,174</b>              | <b>1,242,684</b>         |
| <b>TOTAL NET ASSETS</b>                                 | <b>220,843</b>                | <b>212,264</b>           |
| <b>TOTAL LIABILITIES AND NET ASSETS</b>                 | <b>\$ 1,416,017</b>           | <b>\$ 1,454,948</b>      |

## Capital Projects Report

For the quarter ended September 30, 2024

(\$ in thousands)

| Project Classification                                         | 2024<br>Capital and Project<br>Budget <sup>1 2</sup> | Projects<br>Approved<br>YTD | Remaining<br>Budget | Expenditures<br>YTD |
|----------------------------------------------------------------|------------------------------------------------------|-----------------------------|---------------------|---------------------|
| Reliability and Efficient Operations                           | \$ 5,000                                             | \$ 5,038                    | \$ (38)             | \$ 2,355            |
| Technology Foundation Improvements                             | 8,770                                                | 7,874                       | 896                 | 3,928               |
| Transmission Planning- Infrastructure                          | 1,155                                                | 3,104                       | (1,949)             | 2,203               |
| Market Opportunities                                           | 21,400                                               | 15,523                      | 5,877               | 2,983               |
| Stakeholder Engagement and Customer Service                    | 150                                                  | 141                         | 9                   | 125                 |
| People and Culture (Generally O & M)                           | -                                                    | -                           | -                   | -                   |
| Facilities and Other projects                                  | 3,725                                                | 2,540                       | 1,185               | 543                 |
|                                                                | <b>\$ 40,200</b>                                     | <b>\$ 34,220</b>            | <b>\$ 5,980</b>     | <b>\$ 12,137</b>    |
| Expenditures on projects approved prior to 2024 <sup>3</sup> : |                                                      |                             |                     | 16,591              |
| Total Expenditures                                             |                                                      |                             |                     | <b>\$ 28,728</b>    |

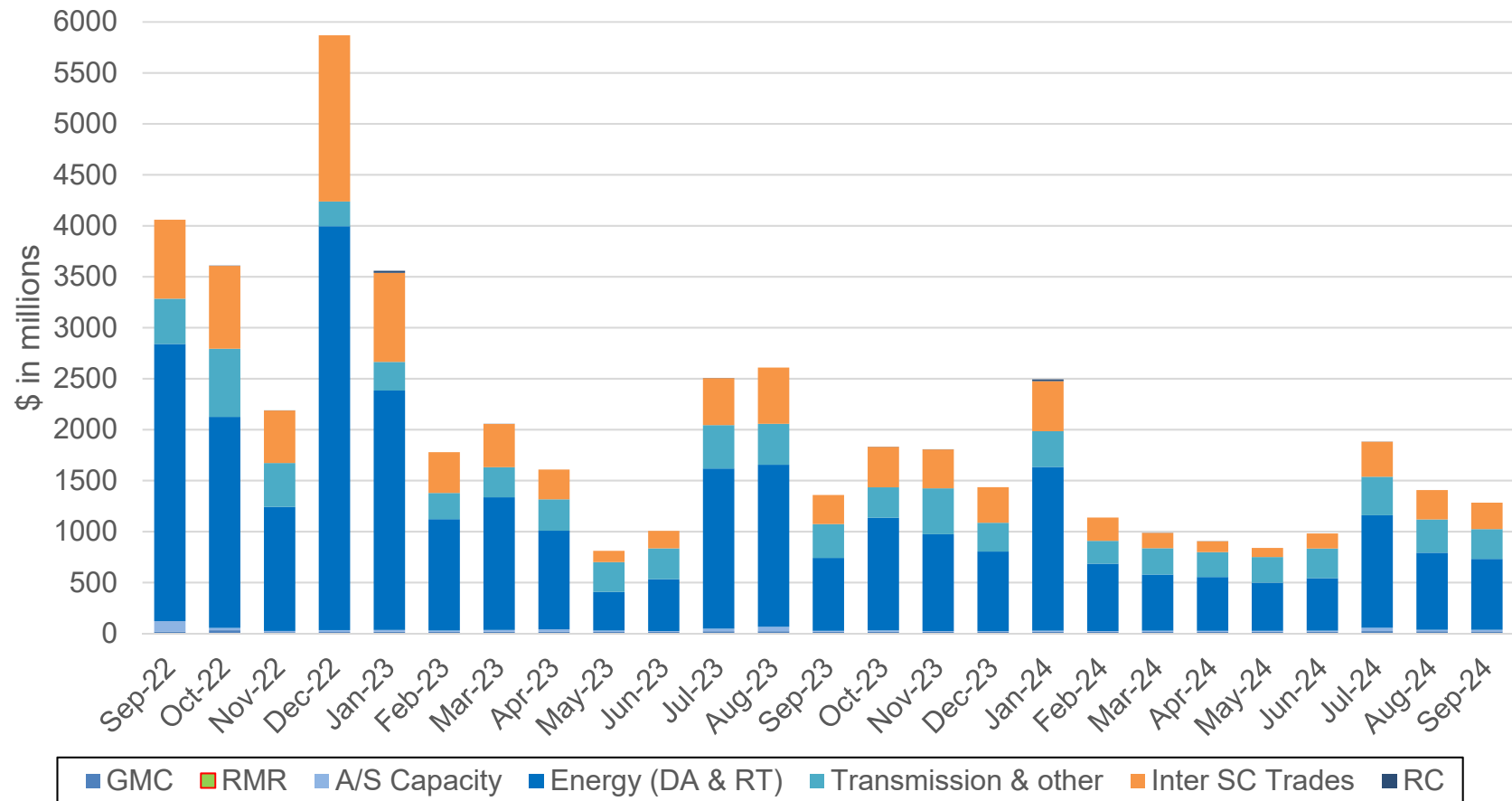
<sup>1</sup> The Board approved a maximum level of \$25.0 million in capital and project commitments for 2024 at their December 2023 meeting. The sub-amounts allocated to the project classifications will vary as actual projects are approved during the year by the Portfolio Steering Committee.

<sup>2</sup> The Board approved an additional budget for EDAM/DAME projects of \$15.2 million at their March 2024 meeting. This supplemental project budget is included in the Market Opportunities portfolio.

<sup>3</sup> Expenditures on projects approved in a prior budget year. Does not include WEIM Implementation projects as those expenditures are reimbursed by the WEIM entity.

# CAISO Market Revenues By Month

## September 2022 through September 2024



# CAISO Market Revenues By Quarter

## 3rd Quarter 2022 through 3rd Quarter 2024

